Thomas N. Duening Robert D. Hisrich Michael A. Leichter Technology Entrepreneurship And Protecting Value

| 1. | Three issues are key to understanding economics—resources, goods and services, and allocation of resources and products. Which of the following statement is not true in this regard? A) The question "What goods and services will be produced, and in what quantities?" must be answered while making choices about allocation. B) The issue of allocation is limited to scarce resources. C) Without human resources, no productive use of either natural or capital resources is possible. D) Knowledge resources concern both, the accumulated knowledge as well as the processes for creating new knowledge. |
|----|--|
| | Answer: B Page: 30-33 |
| 2. | In a strong economy, the underlying law of supply and demand dominates the allocation of goods and services. A) socialist B) communist C) capitalist D) mixed |
| | Answer: C Page: 33 |
| 3. | A textile company sets the price of its product by adding all the costs involved in manufacturing and distributing the product plus a specific percentage as profit on the product. This type of pricing strategy is known as A) price skimming B) value based pricing C) penetration pricing D) cost-plus pricing |
| | Answer: D Page: 34 |
| 4. | If supply is held static, demand is to the price. A) directly proportional B) inversely proportional C) equal D) not related |
| | Answer: A Page: 35 |

| 5. | If demand is held static, supply is to the price. A) not related B) inversely proportional C) equal D) directly proportional |
|----|---|
| | Answer: B Page: 35 |
| 6. | The consumption rate of salt is based primarily on physiological need; whatever is the price of salt, people will not buy more than normal. The market for salt is an example of a(n) A) volatile market B) elastic market C) variable market D) inelastic market |
| | Answer: D Page: 35 |
| 7. | An organization spends \$1000 on wages, and \$1500 on raw materials. If the revenue of the organization is \$10,000, identify the gross margin of the organization. A) \$8500 B) \$9000 C) \$7500 D) \$9500 |
| | Answer: C Page: 37-38 |
| 8. | Businesses that are able to raise prices without cost increases and without sacrificing sales volume possess what is called A) sales power B) status quo C) production power D) pricing power |
| | Answer: D Page: 38 |
| 9. | inflation is caused by a market demand that is greater than the available product supply. A) Demand-push B) Cost-pull C) Demand-pull D) Cost-push |

| | Answer: C Page: 38 |
|-----|---|
| 10. | inflation is caused by a shortage in the available supply of labor or materials that causes the cost of these items to increase. A) Demand-pull B) Cost-pull C) Cost-push D) Demand-push |
| | Answer: C Page: 38 |
| 11. | A company undertakes as a price strategy in order to enter a market, or to sell goods that are no longer wanted by consumers in the home market. A) status quo B) dumping C) price gouging D) skimming |
| | Answer: B Page: 39 |
| 12. | is prohibited in the United States. A) Penetration pricing B) Price skimming C) Dumping D) Cost-plus pricing |
| | Answer: C Page: 39 |
| 13. | Which of the following is not true about the Federal Reserve Board?A) It sets the US monetary policy.B) It has the power to print currency and strike coinage.C) It inserts money into the economy by buying long-term corporate bonds.D) It regulates the growth of the economy. |
| | Answer: C Page: 40 |
| 14. | Which of the following is not true about economic systems?A) In socialism, government planning, rather than the market, is relied on to coordinate economic activity.B) Communism is a form of autocratic state socialism. |

Chapter 2 - Fundamentals Of Economics In A Global Context C) In a socialist economy, management of enterprises is managed by owners. D) In a capitalist economy, individuals are free to do whatever they want as long as it's legal. Answer: C Page: 41-42 15. Japan has _____ advantage in producing electronic goods. A) superlative B) comparative C) absolute D) collaborative Answer: B Page: 46 16. Which of the following is not true about international trade in the United States? A) The United States has its greatest comparative advantage in food products, engineering, medical technology, software, aircraft, and coal. B) The fastest-growing U.S. exports are music, video, software, cigarettes and tobacco products, meat, pulp and wastepaper, and synthetic resins, rubber, and plastics. C) The U.S. balance of payment as a percentage of GDP is declining consistently since the 1960's. D) The U.S. has become primarily an import economy since the early 1990s. Answer: C Page: 47-48, Exhibit 2.6 17. Which one of the following is a function of the International Monetary Fund (IMF)? A) To help minimize the rigidity of the fixed exchange rate and lend to member countries to cover short-term periods of balance-of-payment deficits. B) To provide companies with insurance to mitigate the risk associated with investing in developing countries. C) To leverage the rules and opportunities those are created by international and regional trade agreements. D) To liberalize trade by eliminating or reducing tariffs, subsidies, and import quotas. Answer: A Page: 48-49

risk associated with investing in developing countries.

A) International Development Association (IDA)

B) International Financial Corporation (IFC)

18. According to the text, the _____ provides companies with insurance to mitigate the

| D) | International | Centre for | Settlement | of Investment | Disputes (| (ICSID) |
|----|---------------|------------|------------|---------------|------------|---------|
|----|---------------|------------|------------|---------------|------------|---------|

Answer: C Page: 49

- 19. North American Free Trade Agreement (NAFTA) facilitates trades between which of the following countries?
 - A) United States, Brazil, and Mexico
 - B) United States, Canada, and Brazil
 - C) United States, Cuba, and Mexico
 - D) United States, Canada, and Mexico

Answer: D Page: 50

- 20. The _____ was established in 1995 as the appellate body within the World Trade Organization to monitor member country's policies.
 - A) Dispute Settlement Board (DSB)
 - B) International Centre for Settlement of Investment Disputes (ICSID)
 - C) International Development Association (IDA)
 - D) Multinational Investment Guarantee Agency (MIGA)

Answer: A Page: 50