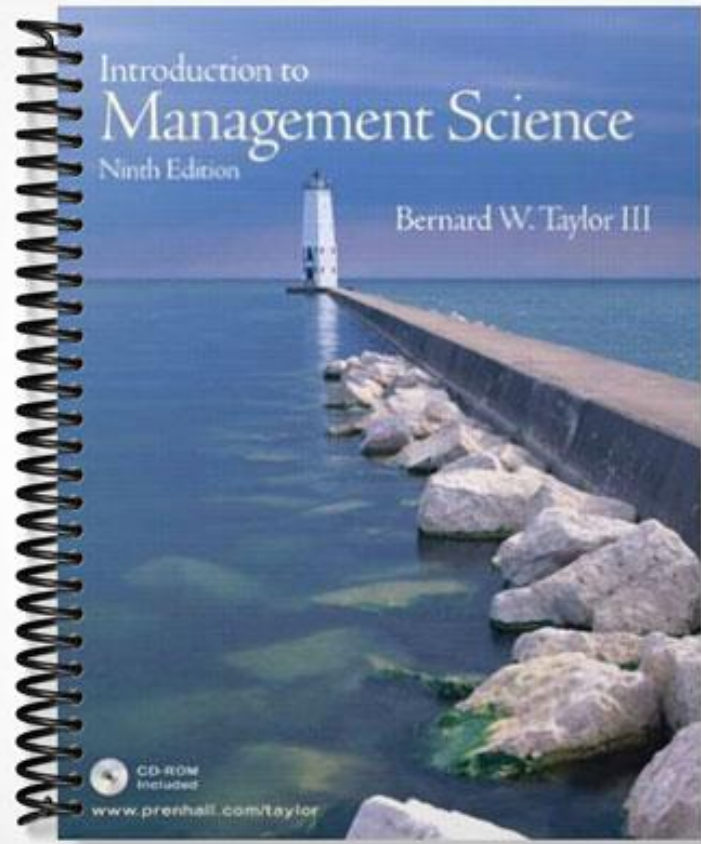


**TEST BANK**



Test Item File

Introduction to  
Management Science

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Problem difficulty levels are represented as:

*Diff 1* - Easy

*Diff 2* - Moderate

*Diff 3* - Difficult

# Chapter 1

## Management Science

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### True/False

- 1) Management science involves the philosophy of approaching a problem in a subjective manner.

Answer: FALSE

Diff: 1

Key words: *scientific approach*

- 2) Management science encompasses a logical approach to problem solving.

Answer: TRUE

Diff: 1

Key words: *scientific approach, problem solving*

- 3) Once management scientist makes his or her decision and recommendation to management, then typically, his or her involvement with the problem is finished.

Answer: FALSE

Diff: 2

Key words: *management science, management scientist*

- 4) A variable is a symbol used to represent an item that can take on any value.

Answer: TRUE

Diff: 1

Key words: *variable*

- 5) Parameters are unknown, constant values that are not coefficients of variables in equations.

Answer: FALSE

Diff: 1

Key words: *parameter*

- 6) Data are pieces of information from the problem environment.

Answer: TRUE

Diff: 1

Key words: *data*

- 7) A model is a functional relationship including variables, parameters, and equations.

Answer: TRUE

Diff: 1

Key words: *model, management science techniques*

- 8) A management science technique usually applies to a specific model type.

Answer: TRUE

Diff: 1

Key words: *models, management science techniques*

- 9) A management science solution can be either a recommended decision or information that helps a manager make a decision.

Answer: TRUE

Diff: 1

Key words: *solution, management science solution*

- 10) Management science modeling techniques provide results that are known with certainty.

Answer: FALSE

Diff: 2

Key words: *management science modeling techniques, certainty*

- 11) A constraint represents the limitation of management science techniques.

Answer: FALSE

Diff: 2

Key words: *constraints, management science techniques*

- 12) The term decision analysis refers to testing how a problem solution reacts to changes in one or more of the model parameters.

Answer: FALSE

Diff: 1

Key words: *sensitivity analysis, parameter changes*

- 13) Fixed costs depend on the number of items produced.

Answer: FALSE

Diff: 1

Key words: *fixed cost, break-even analysis*

- 14) Variable costs are independent of volume and remain constant.

Answer: FALSE

Diff: 1

Key words: *variable cost, break-even analysis*

- 15) Total cost equals the fixed cost plus the variable cost per unit divided by volume.

Answer: FALSE

Diff: 1

Key words: *total cost, break-even analysis*

16) Profit is the difference between total revenue and total cost.

Answer: TRUE

Diff: 1

Key words: profit, break-even analysis

17) The break-even point is the volume that equates total revenue with total cost and profit is zero.

Answer: TRUE

Diff: 1

Key words: break-even analysis

18) In general, an increase in price increases the break even point if all costs are held constant.

Answer: FALSE

Diff: 1

Key words: break-even analysis

19) If variable costs increase, but price and fixed costs are held constant, the break even point will decrease.

Answer: FALSE

Diff: 2

Key words: break-even analysis

20) Managers utilize spreadsheets to conduct their own analyses in management science studies.

Answer: TRUE

Diff: 2

Key words: spreadsheets

21) Management science techniques focus primarily on 3 specific steps of the management science process (observation, model construction and implementation) to find an appropriate solution to a problem.

Answer: FALSE

Diff: 2

Key words: mgt sci modeling techniques, steps of the scientific method

22) Management science modeling techniques focus on model construction and problem solution.

Answer: TRUE

Diff: 2

Key words: mgt science model techniques, model constr, prob solution

- 23) Enterprise Resource Planning (ERP) system is a data oriented decision support system that utilizes specific management science solution procedures to solve individual problems such as cost-volume analysis.

Answer: FALSE

Diff: 1

Key words: decision support systems

### Fill in the Blank

- 24) A \_\_\_\_\_ is a symbol used to represent an item that can take on any value.

Answer: variable

Diff: 1

Key words: variable, management science process

- 25) \_\_\_\_\_ are unknown, constant values that are not coefficients of variables in equations.

Answer: Parameters

Diff: 1

Key words: model, parameters

- 26) \_\_\_\_\_ are pieces of information from the problem environment.

Answer: Data

Diff: 1

Key words: data

- 27) A \_\_\_\_\_ is a functional relationship including variables, parameters, and equations.

Answer: model

Diff: 1

Key words: model

- 28) \_\_\_\_\_ techniques consist of models that are represented as diagrams, presenting a pictorial representation of the system being analyzed.

Answer: Network

Diff: 1

Key words: management science, networks

- 29) \_\_\_\_\_ techniques provide results that contain uncertainty, unlike mathematical programming techniques which are deterministic.

Answer: Probabilistic

Diff: 1

Key words: management science techniques, probabilistic techniques

30) \_\_\_\_\_ are independent of volume of goods produced and remain constant.

Answer: Fixed costs

Diff: 1

Key words: fixed cost, break-even analysis

31) \_\_\_\_\_ depend on the number of items produced.

Answer: Variable costs

Diff: 1

Key words: variable cost, break-even analysis

32) \_\_\_\_\_ is the difference between total revenue and total cost.

Answer: Profit

Diff: 1

Key words: profit, break-even analysis

33) The \_\_\_\_\_ is the volume that equates total revenue with total cost and profit is zero.

Answer: break-even point

Diff: 1

Key words: break-even analysis

34) A \_\_\_\_\_ represents a limitation to achieving maximum profits due to limited resources.

Answer: constraint

Diff: 1

Key words: constraint, model development

35) The \_\_\_\_\_ can be noted as Z, and represents the goal of the firm.

Answer: objective function

Diff: 1

Key words: objective function, model development

36) A \_\_\_\_\_ is a computer-based system that helps decision-makers address complex problems that involve different parts of an organization and operations.

Answer: decision support system

Diff: 1

Key words: decision support systems

## Problem Solving

37) The relationship  $d = 5000 - 25p$  describes what happens to demand (d) as price (p) varies. Price can vary between \$10 and \$50. How many units can be sold when the price is \$10?

Answer: 4750

Diff: 1

Key words: break-even analysis



- 38) There is a fixed cost of \$50,000 to start a production process. Once the process has begun, the variable cost per unit is \$25. The revenue per unit is projected to be \$45. Write a mathematical expression for total cost.

Answer:  $C(x) = 50000 + 25x$

Diff: 1

Key words: break-even analysis

- 39) There is a fixed cost of \$50,000 to start a production process. Once the process has begun, the variable cost per unit is \$25. The revenue per unit is projected to be \$45. Write an expression for total revenue.

Answer:  $R(x) = 45x$

Diff: 1

Key words: break-even analysis

- 40) There is a fixed cost of \$50,000 to start a production process. Once the process has begun, the variable cost per unit is \$25. The revenue per unit is projected to be \$45. Write an expression for total profit.

Answer:  $P(x) = 45x - (50000 + 25x)$

Diff: 1

Key words: break-even analysis

- 41) There is a fixed cost of \$50,000 to start a production process. Once the process has begun, the variable cost per unit is \$25. The revenue per unit is projected to be \$45. Find the break-even point.

Answer:  $X = 2500$

Diff: 2

Key words: break-even analysis

- 42) Administrators at a university will charge students \$150 to attend a seminar. It costs \$3000 to reserve a room, hire an instructor, and bring in the equipment. Assume it costs \$25 per student for the administrators to provide the course materials. How many students would have to register for the seminar for the university to break even?

Answer: 24

Diff: 2

Key words: break-even analysis

- 43) Administrators at a university are planning to offer a summer seminar. It costs \$3000 to reserve a room, hire an instructor, and bring in the equipment. Assume it costs \$25 per student for the administrators to provide the course materials. If we know that 20 people will attend, what price should be charged per person to break even?

Answer: \$175

Diff: 2

Key words: break-even analysis

- 44) A newly opened bed-and-breakfast projects the following:

Monthly fixed costs	\$6000
Variable cost per occupied room per night	\$20
Revenue per occupied room per night	\$75

Write the expression for total cost per month (30 days).

Answer:  $C(x) = 6000 + 20(30)x$

Diff: 2

Key words: break-even analysis

- 45) A newly opened bed-and-breakfast projects the following:

Monthly fixed costs	\$6000
Variable cost per occupied room per night	\$20
Revenue per occupied room per night	\$75

Write the expression for total revenue per month (30 days).

Answer:  $R(x) = 75(30)x$

Diff: 2

Key words: break-even analysis

- 46) A newly opened bed-and-breakfast projects the following:

Monthly fixed costs	\$6000
Variable cost per occupied room per night	\$20
Revenue per occupied room per night	\$75

If there are 12 rooms available, what percentage of rooms would have to be occupied, on average, to break even?

Answer:  $3.64 = 4$  rooms –  $4/12 = 33\%$

Diff: 3

Key words: break-even analysis

- 47) A script writer has received an advance against royalties of \$10000. The royalty rate is \$1 for every performance in the US, and \$1.35 for every performance outside the US. Define variables for this problem.

Answer:  $X_1 = \#$  of performances in the U.S.

$X_2 = \#$  of performances outside the U.S.

Diff: 3

Key words: break-even analysis

- 48) A script writer has received an advance against royalties of \$10,000. The royalty rate is \$1 for every performance in the US, and \$1.35 for every performance outside the US. Write an expression that could be used to compute the number of performances in order to cover the advance.

Answer:  $10000 = 1x_1 + 1.35x_2$

Diff: 3

Key words: break-even analysis

- 49) Students are organizing a "Battle of the Bands" contest. They know that at least 100 people will attend. The rental fee for the hall is \$150 and the winning band will receive \$500. In order to guarantee that they break even, how much should they charge for each ticket?

Answer: \$6.50

Diff: 2

Key words: break-even analysis

- 50) A manufacturer buys peas for vegetable pies from 2 cooperatives. The price per unit is \$6 from cooperative A, and \$5.50 per unit from cooperative B. Define variables that would tell how many units to purchase from each source.

Answer:  $X_1$  = # of units from cooperative A

$X_2$  = # of units from cooperative B

Diff: 3

Key words: break-even analysis, variable definition

- 51) A manufacturer buys peas for vegetable pies from 2 cooperatives. The price per unit is \$6 from cooperative A, and \$5.50 per unit from cooperative B. Develop an objective function that would minimize the total cost.

Answer:  $\text{Min } 6x_1 + 5.5x_2$

Diff: 3

Key words: objective function, break-even analysis, model development

- 52) A manufacturer buys peas for vegetable pies from 2 cooperatives. The price per unit is \$6 from cooperative A, and \$5.50 per unit from cooperative B. The manufacturer needs at least 12000 units of peas. Cooperative A can supply up to 8000 units, and cooperative B can supply at least 6000 units. Develop constraints for these conditions.

Answer:  $X_A + X_B \leq 12000$

$X_A \leq 8000$

$X_B \geq 6000$

Diff: 3

Key words: constraints, model development

- 53) A manager of the cereal bar at the college campus has determined that the profit made for each bowl of Morning Buzz cereal sold,  $x$ , is equal to:  $Z = \$4x - 0.5x$ . Each bowl of Morning Buzz weighs 6 ounces, and the manager has 12 lbs (192 ounces) of cereal available each day, which can be written as the constraint,  $6x \leq 192$ . How much profit will be made from Morning Buzz if it is all sold in one day?

Answer: \$112

Diff: 2

Key words: model development

- 54) The College Coffee Cafe buys tea from 3 suppliers. The price per pound is \$15.00 from supplier A, \$17.50 from supplier B, and \$21.00 from supplier C. They have budgeted \$175 to purchase the tea. The cafe needs at least 12 pounds of tea, and supplier C can supply no more than 4 pounds. Develop constraints for these conditions.

Answer:  $15.00X_A + 17.50 X_B + 21X_C \leq 175$

$$X_A + X_B + X_C \geq 12$$

$$X_C \leq 4$$

Diff: 3

Key words: constraints, model development

- 55) The College Coffee Cafe receives a profit of \$1.25 for each cup of house tea that they sell, \$1.40 for each cup of the premium brand, and \$1.50 for each cup of their special blend that they sell. Develop an objective that maximizes profit.

Answer:  $\text{Max } 1.25x_1 + 1.40x_2 + 1.50 x_3$

Diff: 2

Key words: objective function, model development

## Multiple Choice

- 56) The steps of the scientific method are:

- A) problem definition, model construction, observation, model solution, implementation.
- B) observation, problem definition, model construction, model solution, implementation.
- C) model construction, problem definition, observation, model solution, implementation.
- D) observation, implementation, problem definition, model construction, model solution.

Answer: B

Diff: 1

Key words: steps of sci method, prob solving approach, mgt sci process

- 57) A model is a functional relationship and include:

- A) variables
- B) parameters
- C) equations
- D) all of the above

Answer: D

Diff: 1

Key words: model

58) Which of the following is an equation or an inequality that expresses a resource restriction in a mathematical model?

- A) a decision variable.
- B) data
- C) an objective function.
- D) a constraint.
- E) a parameter.

Answer: D

Diff: 2

Key words: *model, constraint*

59) Which of the following is incorrect with respect to the use of models in decision making?

- A) they improve understanding of the problem
- B) they promote subjectivity in decision making
- C) they are generally easy to use
- D) they provide a systematic approach to problem solving

Answer: B

Diff: 3

Key words: *model, problem solving*

60) The field of management science

- A) approaches decision making rationally with techniques based on the scientific method
- B) is another name for decision science and for operations research
- C) concentrates on the use of quantitative methods to assist managers in decision making
- D) all of the above

Answer: D

Diff: 1

Key words: *management science, operations research*

61) The processes of problem observation

- A) cannot be done until alternatives are proposed
- B) requires consideration of multiple criteria
- C) is the first step of decision making
- D) is the final step of problem solving

Answer: C

Diff: 1

Key words: *observation, problem observation, management science process*

- 62) The limits of the problem and the degree to which it pervades other units other units in the organization must be included during the \_\_\_\_\_ step of the management science process.
- A) observation
  - B) definition
  - C) solution
  - D) implementation

Answer: B

Diff: 1

Key words: management science process

- 63) \_\_\_\_\_ involves determining the functional relationship between variables, parameters and equations
- A) Problem observation
  - B) Problem definition
  - C) Model construction
  - D) Model solution
  - E) Model implementation

Answer: C

Diff: 1

Key words: management science process, model construction

- 64) Management science \_\_\_\_\_ can either be a recommended decision or information that helps a manager make a decision.
- A) model implementation
  - B) model construction
  - C) problem definition
  - D) model solution
  - E) problem formulation

Answer: D

Diff: 2

Key words: management science process, model solution

- 65) The quantitative analysis approach requires
- A) mathematical expressions for the relationship
  - B) uncomplicated problems
  - C) the manager to have prior experience with similar problems
  - D) all of the above

Answer: A

Diff: 2

Key words: management science, operations research, quantitative analysis

- 66) The result of an effective decision making process should be monitored in order to
- A) reveal wrong assumptions
  - B) reveal errors in the implementation
  - C) insure the achievement of desired results
  - D) all of the above

Answer: D

Diff: 2

Key words: *decision making process*

- 67) Which of the following is not a general approach to decision-making?
- A) establishing priorities
  - B) analysis of tradeoffs
  - C) an emphasis on subjectivity
  - D) a system's approach

Answer: C

Diff: 2

Key words: *decision making, management science*

- 68) The management science process does not include
- A) problem definition
  - B) feedback
  - C) implementation
  - D) subjective preference
  - E) information

Answer: D

Diff: 2

Key words: *management science process*

- 69) The indicator that results in total revenues being equal to total cost is called the
- A) marginal cost
  - B) marginal volume
  - C) break-even point
  - D) profit mix

Answer: C

Diff: 1

Key words: *break-even analysis*

70) Variable cost

- A) depends on the number of units produced
- B) plus marginal cost equals fixed cost
- C) is equal to total cost in deterministic models
- D) all of the above

Answer: A

Diff: 2

Key words: break-even analysis

71) The components of break-even analysis are

- A) volume, cost and profit
- B) volume and cost
- C) cost and profit
- D) volume and profit

Answer: A

Diff: 1

Key words: break-even analysis

72) \_\_\_\_\_ are generally independent of the volume of units produced and sold.

- A) Fixed costs
- B) Variable costs
- C) Profits
- D) all of the above

Answer: A

Diff: 1

Key words: break-even analysis

73) The purpose of break-even analysis is to determine the number of units of a product to sell that will

- A) equal total revenue with total cost
- B) be larger than total revenue compared to total cost
- C) be smaller than total revenue compared to total cost
- D) none of the above

Answer: A

Diff: 2

Key words: break-even analysis