

VOCABULARY. Define each term or phrase in the space provided or on a separate sheet of paper.

1) A finite quantity of resources that is available to meet society's needs.
2) The rate of exchange of pairs of consumption goods or services to leave utility or satisfaction unchanged.
3) The consumption bundle that maximizes total utility and is feasible as defined by the budget constraint.
levels, all other factors constant.
4) Marginal utility declines as more of a good or service is consumed during a specified period of time.
5) Defined by the income available for consumption and the prices that a consumer faces.

SHORT ANSWER. Write the word or phrase that best completes each statement or answers the question.
8) A measure of the response of consumption of a good or service to changes in the price of 8) $\qquad$ another good or service.

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9) Decrease (increase) in price of a product means the consumer can afford to buy more (less) of the product.
10) The value of food expenditures contributed by firms beyond the farm gate.
11) A graph of the locus of consumption bundles that provide a consumer a given level of satisfaction.
12) Branch of economics that focuses on the economic actions of individuals or specific groups of individuals.
13) A branch of economics that focuses on the broad aggregates, such as the growth of gross domestic product, the money supply, the stability of prices, and the level of employment.
14) The economic sacrifice of not doing something else or foregoing another opportunity.
15) The level of output per unit of input.
16) Goods for which consumption falls (rises) when income increases (decreases).
17) As disposable income of a consumer increases, the percentage of income spent for food decreases if all other things remain constant.
18) Shift in the demand curve caused generally by changes in the prices of complements or substitutes, income, and tastes and preferences.
19) A mathematical or functional representation of the satisfaction a consumer derives from a consumption bundle.
20) A measure of the relative response of consumption of a good or service to changes in price.
21) Personal income after the payment of tax obligations.
22) Substitution of a product for another because the price of the former has declined or increased.
23) The assumption that all other factors that might affect demand are held constant during the time period.
24) A measure of the relative response of demand to income changes.

SHORT ANSWER. Write the word or phrase that best completes each statement or answers the question.
Using the graph, please fill in the blanks for the following questions.

25) If the price of hamburgers is $\$ 1.25$, what is size of the budget represented by the budget
25) constraint BA?
28) Can we determine a demand schedule for tacos from this graph?

Given this graph, please fill in the blanks for the following questions.
Point A on the graph was said to represent consumer equilibrium.

29) Point B does not represent consumer equilibrium because:
30) Point $C$ does not represent consumer equilibrium because:
31) Point $D$ does not represent consumer equilibrium because:

Given the graph depicted, please fill in the blanks for the following questions.

32) The overall elasticity of this demand curve can be categorized as $\qquad$ .
33) An increase in the quantity coming onto this market will result in a(n) $\qquad$ in revenue to producers of this product.
34) This increase in quantity coming onto the market will result in a $\qquad$ the demand curve.
35) We refer to this as a $\qquad$ -
$\qquad$
29) $\qquad$
30) $\qquad$
31) $\qquad$
32) $\qquad$
33) $\qquad$
34) $\qquad$
35) $\qquad$

The Dixie Chicken sells 1,500 Freddie Burger platters per month at $\$ 3.50$ each.
The own price elasticity for this platter is estimated to be $\mathbf{- 1 . 3 0}$.
If the Chicken reduces the price of the platter by 50 cents:

$$
\begin{aligned}
& \% \Delta P=-.50(3.00-3.50) /(3.25) \\
&-1.30=\% \Delta Q /(-.1538) \\
& \% \Delta Q=.1999 \\
& \text { Revenue before }=1,500 \times \$ 3.50 \\
&=\$ 5,250 \\
& \text { Revenue after }=(1,500 \times 1.1999) \times \$ 3.00 \\
&=1,800 \times \$ 3.00 \\
&=\$ 5,400
\end{aligned}
$$

Change in revenue $=\$ 5,400-\$ 5,250$

$$
=\$ 150
$$

1) Scarcity
2) Marginal Rate of Substitution
3) Consumer equilibrium
4) Purchasing power
5) Engel curve
6) Law of diminishing marginal utility
7) Budget constraint
8) Cross-price elasticity
9) Income effect
10) Marketing margin
11) Indifference curve
12) Microeconomics
13) Macroeconomics
14) Opportunity cost
15) Productivity
16) Inferior good
17) Engel's law
18) Change in demand
19) Utility function
20) Own-price elasticity
21) Disposable income
22) Substitution effect
23) Ceteris paribus
24) Income elasticity
25) $\$ 5.00$
26) price of hamburgers fell in half
27) price of hamburgers doubled
28) no
29) exceeds the budgeted constraint
30) utility not maximized
31) costs more than combination at point $A$
32) inelastic
33) decrease
34) movement along
35) change in quantity demanded
36) 1,800 platters
37) up by $\$ 150$
38) better
39) elastic
40) decrease, 3.664
41). 1476
41) inferior_
42) decrease, 3.664
43) increase
44) increase, 0.572
45) FALSE
46) TRUE
47) FALSE
48) B
49) C
50) C
51) B
52) B
53) B
54) C
55) A
56) B
57) B
58) $B$
59) A
60) C
