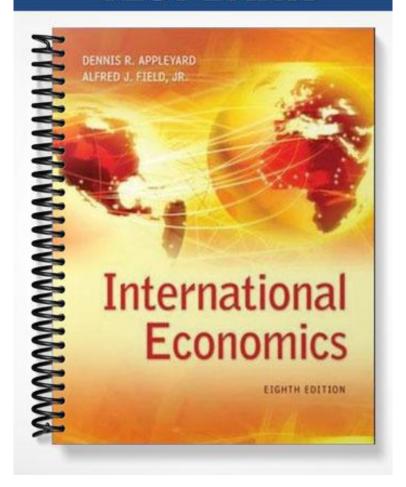
TEST BANK



CHAPTER 2

EARLY TRADE THEORIES: MERCANTILISM AND THE TRANSITION TO THE CLASSICAL WORLD OF DAVID RICARDO

A. Essay Questions

- 1. Explain how the price-specie-flow mechanism operates to maintain balanced trade between countries. What are the assumptions that are critical to the mechanism's successful operation?
- 2. Why was a positive trade balance so important to Mercantilists? In Mercantilist thinking, why did a positive trade balance not result in domestic inflation and a loss of international competitiveness?
- 3. What were the critical foundations of Mercantilist thought? What trade policies resulted from this way of thinking?
- 4. Explain what is meant by a zero-sum game, and why it was central to Mercantilist thinking. Then, explain how Smith's idea of absolute advantage altered the nature of the "game."
- 5. (a) Why did the Mercantilists think that a situation where a country's exports exceed its imports is a "favorable" situation for the country? Briefly, what policies would a Mercantilist recommend in order to generate such a "favorable" situation?
 - (b) What was the "price-specie-flow doctrine" and how did it undermine Mercantilist thinking? Why would a situation where the demands for traded goods are "inelastic" with respect to price changes pose a problem for the "price-specie-flow doctrine" in its attack on Mercantilist thinking?

B.	Multipl	e-Choice	Questions

6.	In the price-specie-flow doctrine,	gold, and this gold	
	flow will ultimately lead to	in the deficit country'	s exports.
	a. lose; a decrease		
	* b. lose; an increase		
	c. gain; a decrease		
	d. gain; an increase		

- 7. In the Mercantilist view of international trade (in a two-country world),
 - a. both countries could gain from trade at the same time, but the distribution of the gains depended upon the terms of trade.
 - b. both countries could gain from trade at the same time, and the terms of trade were of no consequence for the distribution of the gains.
 - c. neither country could ever gain from trade.
 - * d. one country's gain from trade was associated with a loss for the other country.
- 8. According to the labor theory of value,
 - a. the value of labor is determined by its value in production.
 - b. the value of a good is determined by the amount of labor with which each unit of capital in an industry works.
 - * c. the price of a good A compared to the price of good B bears the same relationship as the relative amounts of labor used in producing each good.
 - d. the values of two minerals such as coal and gold with similar production costs may be very different.
- 9. If the demand for traded goods is price-inelastic, the price-specie-flow mechanism will result in
 - a. gold movements between countries that remove trade deficits and surpluses.
 - * b. gold movements between countries that worsen trade deficits and surpluses.
 - c. negligible movements of gold between countries and hence little or no adjustment of trade deficits and surpluses.
 - d. a removal of the basis for trade between countries.
- 10. In Adam Smith's view, international trade
 - a. benefited both trading countries.
 - b. was based on absolute cost differences.
 - c. reflected the resource base of the countries in question.
 - * d. all of the above.
- 11. Which of the following policies would *NOT* be consistent with the Mercantilist balance-of-trade doctrine?
 - * a. payment of high wages to labor
 - b. import duties on final products
 - c. export subsidies
 - d. prohibition of imports of manufactured goods

- 12. Two important assumptions contained in David Hume's price specie-flow adjustment mechanism are that
 - a. countries are at full employment and the demands for traded goods are "inelastic."
 - b. countries are at full employment and the price level of a country moves in inverse proportion to movements in the country's money supply.
 - c. a country with a balance-of-payments deficit will experience a gold outflow and countries are at a level of employment that is below full employment.
 - * d. the demands for traded goods are "elastic" and countries are at full employment.
- During the price-specie-flow adjustment process to a trade imbalance, if demands for goods are *inelastic*, then, when the price level ______ in the country with the trade deficit, the value of that country's exports will _____ as the price-specie-flow process takes place.
 - a. falls; increase
 - * b. falls; decrease
 - c. rises: increase
 - d. rises; decrease
- 14. David Hume's price-specie-flow mechanism
 - a. reinforced the Mercantilist notion that a country could maintain a permanent "favorable" balance of trade where exports exceeded imports.
 - * b. works more effectively if demands for traded goods are "price-elastic" rather than "price-inelastic."
 - c. assumed that the countries involved have substantial unemployment.
 - d. works equally effectively whether demands for traded goods are "price-elastic" or "price-inelastic."
- 15. The price-specie-flow mechanism suggested that
 - a. a country could easily maintain a balance-of-payments surplus for a long period of time.
 - b. a deficit country would experience an increase in its money supply and its price level.
 - * c. a surplus country would experience an increase in its money supply and its price level.
 - d. a country's internal price level has no relation to the country's foreign trade activities.
- 16. The policy of minimum government interference in or regulation of economic activity, advocated by Adam Smith and the Classical economists, was known as
 - a. the law of comparative advantage.
 - * b. laissez-faire.

- c. the labor theory of value.
- d. Mercantilism.
- 17. A Mercantilist policymaker would be in favor of which of the following policies or events pertaining to his/her country?
 - a. a decrease in the size of the population
 - b. a minimum wage bill to protect the standard of living of workers
 - c. a prohibition on the export of manufactured goods
 - * d. an increase in the percentage of factors of production devoted to adding value to imported raw materials in order to later export the resulting manufactured goods.
- 18. In the context of David Hume's price-specie-flow mechanism that challenged the feasibility of the Mercantilist ideas regarding a trade surplus, which one of the following statements is **NOT** correct?
 - a. There is a decrease in the money supply in the deficit country.
 - b. There is an increase in the price level in the surplus country.
 - * c. There is an increase in real income in the surplus country.
 - d. Price changes in the surplus country cause that country's exports to decrease.
- 19. In David Hume's price-specie-flow doctrine or adjustment mechanism, the assumption is made that changes in the money supply have an impact on ______. Further, the demand for traded goods is assumed to be ______ with respect to price.
 - * a. prices rather than on output; elastic
 - b. prices rather than on output; inelastic
 - c. output rather than on prices; elastic
 - d. output rather than on prices; inelastic
- 20. The "paradox of Mercantilism" reflected that fact that
 - a. trade surpluses were fostered by protective tariffs.
 - * b. rich countries were comprised of large numbers of poor people.
 - c. gold inflows led to higher prices and reduced exports.
 - d. gold could not be hoarded and provide money for the economy at the same time.

21. Given the following Classical-type table showing the number of days of labor input required to obtain one unit of output of each of the two commodities in each of the two countries:

	<u>bicycles</u>	computers
United States	4 days	3 days
United Kingdom	5 days	6 days

The United States has an absolute advantage in the production of ______.

- a. bicycles (only)
- b. computers (only)
- * c. both bicycles and computers
 - d. neither bicycles nor computers
- 22. With M_S = supply of money, V = velocity of money, P = price level, and Y = real output, which one of the following indicates the quantity theory of money expression?
 - a. $M_SY = PV$
 - b. $M_SP = VY$
 - c. $M_S = PY V$
 - * d. $M_SV = PY$
- 23. In the price-specie-flow mechanism, there is a gold ______ a country with a balance-of-trade surplus, and this gold flow ultimately leads to _____ in the surplus country's exports.
 - a. inflow into; an increase
 - * b. inflow into; a decrease
 - c. outflow from; an increase
 - d. outflow from; a decrease
- 24. In the price-specie-flow adjustment mechanism, a country with a balance-of-trade surplus experiences
 - a. a gold inflow and a decrease in the price level.
 - b. a gold outflow and an increase in the money supply.
 - * c. an increase in the money supply and a decrease in exports.
 - d. a decrease in the money supply and a decrease in imports.
- 25. Suppose that country A's total exports are 10,000 units of good X at a price of \$20 per unit, meaning that country A's export earnings or receipts are \$200,000. Suppose also that the foreign price elasticity of demand for country A's exports of good X is (-) 0.6. If country A's prices for all goods, including its exports, now rise by 10% because of a gold

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inflow such as in the Mercantilist model, then, other things equal, country A's exports of good X will fall by _____ and country A's export earnings or receipts will become

a. 600 units; less than \$200,000

* b. 600 units; greater than \$200,000

c. 1,000 units; less than \$200,000

d. 1,000 units; greater than \$200,000