

TRUE/FALSE

1. The federal agency that regulates personnel activities and discrimination in the workplace covered by Title VII is the Department of Labor.

ANS: F PTS: 1 REF: 34

2. Title VII of the Civil Rights Act of 1964 prohibits, among other things, discrimination on the basis of marital status in the workplace.

ANS: F PTS: 1 REF: 34

3. Title VII of the Civil Rights Act of 1964 requires federal contractors to develop an affirmative action plan

ANS: F PTS: 1 REF: 34

4. Sexual preference discrimination is covered under Title VII of the Civil Rights Act of 1964.

ANS: F PTS: 1 REF: 34

5. The Civil Rights Act of 1991 allows victims of intentional discrimination, including sexual harassment, to sue only for compensatory damages.

ANS: F PTS: 1 REF: 34

6. Race norming is the practice of ranking test scores of minorities higher than nonminorities in order to achieve EEO quotas.

ANS: F PTS: 1 REF: 34

7. Race norming is considered an acceptable practice according to the Civil Rights Act of 1991.

ANS: F PTS: 1 REF: 34

8. Executive Order 11246 prohibits discriminatory acts and is directed only toward contractors doing business with the federal government.

ANS: T PTS: 1 REF: 35

9. OFCCP (Office of Federal Contract Compliance) is responsible for the enforcement of the Age Discrimination in Employment Act of 1967.

ANS: F PTS: 1 REF: 35

10. The "glass ceiling effect" refers to an employer's effort to intentionally create barriers that impede the advancement of women and minorities to higher positions.

ANS: F PTS: 1 REF: 34

- 11. ADEA stands for Anti-Discrimination in Employment Act.
 - ANS: F PTS: 1 REF: 35
- 12. Age Discrimination in Employment Act provides for trials by jury..

ANS: T PTS: 1 REF: 36

- 13. Kleptomania is considered a disability according to the Americans with Disabilities Act.
 - ANS: F PTS: 1 REF: 36
- 14. The Americans with Disabilities Act does not consider mental retardation and specific learning disabilities "mental impairments".

ANS: F PTS: 1 REF: 38

15. Rehabilitated drug users are protected by the Americans with Disabilities Act.

ANS: T PTS: 1 REF: 36

16. A "qualified individual with a disability" refers to an individual with a disability that with or without reasonable accommodation can perform the "essential functions" of the job.

ANS: T PTS: 1 REF: 38

17. The Americans with Disabilities Act protects active alcoholics who cannot perform their job duties from employment discrimination.

ANS: F PTS: 1 REF: 38

18. The Americans with Disabilities Act prohibits pre-employment inquiries about a person's disability.

ANS: T PTS: 1 REF: 38

19. It is the responsibility of the employer to question job applicants to determine if they have disabilities that must be accommodated.

ANS: F PTS: 1 REF: 38

20. Employers may ask that individuals with disabilities request in advance any accommodations necessary to take employment tests.

ANS: T PTS: 1 REF: 38

21. Generally, the disabled person is responsible for informing the employer that accommodation is needed.

ANS: T PTS: 1 REF: 38

22. Pre-employment medical examinations can be given to applicants before a job offer is made.

ANS: F PTS: 1 REF: 38

- 23. The Americans with Disabilities Act considers drug testing a medical examination.
 - ANS: F PTS: 1 REF: 38
- 24. An employer is required to create a job for a disabled job applicant.
 - ANS: F PTS: 1 REF: 38
- 25. "Reasonable accommodation" does not require preferences be awarded to persons with disabilities.
 - ANS: T PTS: 1 REF: 38
- 26. An employer may be required to hire a "shadow" employee, someone who actually performs the majority of the essential functions of the disabled employee's position.
 - ANS: F PTS: 1 REF: 39
- 27. The Immigration Reform and Control Act of 1986 makes employers liable for knowingly and unknowingly employing any alien not authorized to work in the United States.
 - ANS: F PTS: 1 REF: 39
- 28. It is an unfair employment practice to prefer to select, recruit, etc., and individual who is a noncitizen if the two individuals are equally qualified.

ANS: F PTS: 1 REF: 40

29. Sexual, religious, and other forms of discrimination not covered by Title VII of the Civil Rights Act of 1964 are covered by the Civil Rights Act of 1866 and 1871.

ANS: T PTS: 1 REF: 40

30. To establish a prima facie case, a person needs only to show that he/she belongs to a racial minority and that he/she was rejected for the job.

ANS: F PTS: 1 REF: 42

31. The burden of proof is initially on the plaintiff in either a disparate treatment or a disparate impact discrimination case.

ANS: T PTS: 1 REF: 42

32. The legal burdens for both plaintiffs and defendants are the same regardless of whether the case is heard as a disparate impact or a disparate treatment case.

ANS: F PTS: 1 REF: 42

33. Lack of discrimination intent is sufficient defense in a court case of disparate treatment discrimination in selection.

ANS: F PTS: 1 REF: 43

34. Statistical data are a major part of disparate treatment cases.

ANS: F PTS: 1 REF: 44

35. Demonstrating that not using the selection requirement would result in great cost or loss of business to the firm has generally been found adequate for establishing "business necessity."

ANS: F PTS: 1 REF: 44

36. Stock statistics compare groups at one point in time.

ANS: T PTS: 1 REF: 45

- 37. The *Uniform Guidelines on Employee Selection Procedures* are summaries of court decisions related to employment discrimination.
 - ANS: F PTS: 1 REF: 50
- 38. The Uniform Guidelines on Employee Selection Procedures are legally binding on employers.

ANS: F PTS: 1 REF: 51

39. Only scored selection tests are addressed in the *Uniform Guidelines on Employee Selection Procedures*.

ANS: F PTS: 1 REF: 51

40. The *Uniform Guidelines on Employee Selection Procedures* are not concerned with respect to record keeping, with selection programs that do not demonstrate disparate impact.

ANS: T PTS: 1 REF: 51

41. All organizations are required to keep information about the demographic characteristics of applicants and hires.

ANS: T PTS: 1 REF: 52

42. All federal government contractors must have affirmative action plans.

ANS: T PTS: 1 REF: 54

43. Theoretically there is no difference between an affirmative action goal and a quota.

ANS: F PTS: 1 REF: 55

44. An affirmative action goal must be met.

ANS: F PTS: 1 REF: 55

45. An affirmative action quota must be met.

ANS: T PTS: 1 REF: 55

46. There is a legal requirement to hire unqualified applicants to increase the "numbers" of specific groups.

ANS: F PTS: 1 REF: 66

47. Small businesses are exempt from many of the EEO laws and directives.

ANS: T PTS: 1 REF: 66

48. One option for an organization accused of illegal discrimination is to simply abandon the current procedures.

ANS: T PTS: 1 REF: 53

MULTIPLE CHOICE

- 1. How does federal regulation of recent years differ from traditional regulation?
 - a. It is specific to one industry.
 - b. It protects only minorities and women from illegal discrimination.
 - c. It is not specific to any industry, but rather applies to many.
 - d. Fines can be levied against violators.

ANS: C PTS: 1 REF: 30

- 2. According to the regulatory model of EEO, what begins the regulation process? a. societal problems c. regulatory agencies
 - b. management responses d. laws and executive orders

ANS: A PTS: 1 REF: 31

- 3. What is the regulatory agency in charge of the enforcement of Title VII?
 - a. Personnel Fair Contract Compliance Program (PFCCP)
 - b. Equal Employment Opportunity Commission (EEOC)
 - c. Interstate Commerce Commission (ICC)
 - d. Federal Fair Employment Commission (FFEC)

ANS: B PTS: 1 REF: 33

- 4. Which of the following is not prohibited by Title VII of the Civil Rights Act of 1964?
 - a. discrimination on the basis of sex
 - b. discrimination on the basis of religion
 - c. discrimination on the basis of marital status
 - d. discrimination on the basis of race

ANS: C PTS: 1 REF: 32

5. A charge of discrimination must be filed how soon after an alleged act?

a. 80 days b. 100 days c. 180 days d. 240 days

ANS: C PTS: 1 REF: 33

- 6. What is an executive order?
 - a. a type of federal law issued by the President
 - b. a statement made by the executive branch of the government aimed at eliminating discrimination in organizations that do business with the federal government
 - c. a statement made by the executive branch of the government aimed at eliminating discrimination in organizations that do business with the federal and state governments
 - d. a statement issued by the executive of a federal agency regarding how statutes will be

interpreted

PTS: 1 ANS: B **REF: 35**

- 7. Which of the following organizations is not covered by Title VII of the Civil Rights Act of 1964?
 - a. employment agencies c. private employers b.
 - unions d. religious organizations

ANS: D PTS: 1 **REF: 32**

- 8. What is the first response by the EEOC after a charge of discrimination has been filed? a. attempt conciliation between the two parties

 - b. investigation
 - c. no-fault settlement attempt
 - issue a right-to-sue notice to the charging party d.

PTS: 1 ANS: C **REF: 33**

- 9. An affirmative action program is a requirement of which of the following?
 - a. Title VII of the Civil Rights Act of 1964
 - b. the Rehabilitation Act of 1973
 - c. Executive Order 11246
 - d. the Age Discrimination in Employment Act of 1967

ANS: C PTS: 1 **REF: 35**

- 10. The Department of Labor is responsible for the enforcement of which of the following?
 - a. Title VII of the Civil Rights Act of 1964
 - b. Executive Order 11246
 - c. the Age Discrimination in Employment Act
 - the Immigration Reform and Control Act of 1986 d.

ANS: B PTS: 1 **REF: 35**

- 11. The Age Discrimination in Employment Act (ADEA) prohibits discrimination against which of the following?
 - a. individuals 20 and over c. individuals 55 and over b. individuals 40 and over d. individuals 62 and over

ANS: B PTS: 1 **REF: 35**

12. The Americans with Disabilities Act covers which of the following employers?

all employers c. those with 25 or more employees a. b. those with 4 or more employees d. d. those with 50 or more employees

REF: 36 ANS: C PTS: 1

- 13. An employee or an applicant with a physical or mental limitation (i.e., a disability) must have a "reasonable accommodation" unless it creates "undue hardship" for the business. Which of the following is TRUE about definitions of "reasonable accommodation" and "undue hardship?"
 - a. Generally, the nature and cost of the accommodation as well as the size, type, and finances of the specific facility and those of the parent employer are considered.
 - b. The Rehabilitation Act of 1973 specifically defines these terms.
 - c. The executive order that gives enforcement power to the Department of Labor details such a requirement.
 - d. Legislative intent outlined in the Federal Register makes clear what is meant by these

terms.

ANS: A PTS: 1 REF: 38

- 14. "Qualified individual with a disability" refers to which of the following?
 - a. individuals with a disability who, with reasonable accommodation, can perform the essential functions of the job
 - b. individuals with a disability, who, without reasonable accommodation, can perform the essential functions of the job
 - c. individuals with a disability, who, with or without reasonable accommodation, can perform the essential functions of the job
 - d. individuals with a disability who, with reasonable accommodation, can perform all of the functions of the job

ANS: C PTS: 1 REF: 38

- 15. What agency administers the Vietnam Era Veterans Readjustment Act of 1974?
 - a. Equal Employment Opportunity Commission
 - b. Office of Federal Contract Compliance Programs
 - c. Department of Defense
 - d. Veterans Administration

ANS: B PTS: 1 REF: 35

- 16. A lawsuit charging illegal discrimination against homosexuals could be filed under which of the following:
 - a. Gay and Lesbian Antidiscrimination Act of 2002
 - b. Executive Order 11246
 - c. the Fifth or Fourteenth Amendments to the Constitution
 - d. Civil Rights Act of 1991

ANS: C PTS: 1 REF: 35

17. The Civil Rights Act of 1866 covers which of the following employers:

a.	all employers	с.	those who employ 25 or more
b.	those who employ 15 or more	d.	those who employ 50 or more

ANS: A PTS: 1 REF: 40

- 18. Which of the following is TRUE about the *Uniform Guidelines on Employee Selection Procedures*? a. They are laws enacted by Congress.
 - b. They are given great deference by the courts when considering discrimination cases.
 - c. They are only general guidelines and as such carry little weight in discrimination cases.
 - d. They provide guidelines for designing fair selection procedures and are based upon the cumulative findings of discrimination cases.

ANS: B PTS: 1 REF: 41

- 19. What is disparate impact?
 - a. Selection standards are applied uniformly to all groups, but the net result is to produce differences in the selection of various groups
 - b. Certain groups are treated negatively because of race, religion, color, sex, etc.
 - c. Different standards are applied to various groups even though there may not be an explicit statement of discrimination.
 - d. Certain groups are treated negatively because of job-related factors.

ANS: A PTS: 1 REF: 42

- 20. Which of the following is an example of adverse impact discrimination?
 - a. not hiring women with young children while hiring men with such children
 - b. hiring minority group members for cleaning jobs while similarly qualified Whites are hired as cashiers or waiters
 - c. a high school diploma requirement for entry-level positions when 7th grade education is all that is necessary
 - d. intentionally not hiring qualified women for management positions

ANS: C PTS: 1 REF: 42

- 21. An intention to discriminate must be shown to provide evidence for which kind of discrimination? a. unfair treatment c. adverse impact
 - b. indirect impact d. disparate treatment

ANS: D PTS: 1 REF: 42

- 22. What are the three options an employer has for defense in an adverse impact discrimination case? a. BFOQ (bona fide occupational qualification), reliability, customer preference
 - b. business necessity, BFOQ (business-related occupational qualification), business necessity
 - c. BFOQ (business firm order quantity), customer preference, business necessity
 - d. business necessity, validity, BFOQ (bona fide occupational qualification

ANS: D PTS: 1 REF: 43

23. Which of the following criteria can be used for framing a BFOQ (bona fide occupational qualification) defense?

a. race	b. color	c. sex	d. all of these
ANS: C	PTS: 1	REF: 44	

24. What determines the relevant labor market for an organization?

- a. SMSA (standard metropolitan statistical area), license requirements
- b. geographical location, skill level
- c. education, job interest
- d. public transportation, organization size

ANS: B PTS: 1 REF: 46

25. What is the major difference between stock and flow statistics?

a.	timing of comparisons	c.	relevant labor market
b.	location of comparisons	d.	types of applicants

ANS: A PTS: 1 REF: 48

26. Which of the following is the rule-of-thumb used by the EEOC to determine discrimination?

- a. the three-fourths rule c. the standard determination rule
- b. the four-fifths rule d. the proportional differences test

ANS: B PTS: 1 REF: 48

- 27. If 60 percent of White applicants are selected, then the selection proportion of any minority group should be at least ____ percent.
 - a. 48 b. 62 c. 31 d. 50

ANS: A PTS: 1 REF: 48

- 28. A utilization analysis step in the development of an affirmative action program is conceptually similar to which of the following?a. performance assessmentc. flow statistical analysis
 - b. job analysisd. stock statistical analysisANS: CPTS: 1REF: 54

29. The rule-of-thumb for the "standard deviation rule" is that the number of minorities (or women) selected should be within a range specified by how many standard deviation units from the expected number selected?

 a. ±1
 b. ±2
 c. ±3
 d. ±4

 ANS: B
 PTS: 1
 REF: 49

30. Disparate impact may be indicated even if the four-fifths rule is satisfied. This would be due to which of the following?

a. significance levelb. industry type			sample size applicant characteristics		
AN	S: C	PTS:	1	REF:	50

- 31. Which of the following is considered acceptable according to the *Uniform Guidelines on Employee Selection Procedures*?
 - a. using skills and abilities that are easily learned during a brief training program as selection requirements
 - b. using requirements drawn from higher-level jobs if the majority of individuals move to the higher-level job within a reasonable period of time
 - c. using a cutoff score that individually ranks all applicants even if the use of such method results in adverse impact
 - d. using high cutoff scores to ensure fair selection rather than validating lower cutoff scores

ANS: B PTS: 1 REF: 52

32. Requirements drawn from higher-level jobs are permissible only if it can be documented that a majority of individuals move to higher-level jobs within a reasonable time period. What do the *Uniform Guidelines on Employee Selection Procedures* define as a reasonable time period?

a. no more than 2 yb. no more than 3 y			no more than 4 years no more than 5 years
ANS: D	PTS: 1	REF:	2

- 33. The *Uniform Guidelines on Employee Selection Procedures* requires organizations to keep information about the demographic characteristics of applicants and hires. These records must be kept for which groups?
 - a. all groups
 - b. only those groups that constitute at least 1% of the relevant labor market
 - c. only those groups that constitute at least 2% of the relevant labor market
 - d. only those groups that constitute at least 3% of the relevant labor market

ANS: C PTS: 1 REF: 52

34. Most of the EEO laws and executive orders dealing with federal contractors contain the requirement of affirmative action for those with contracts of at least:

a.	\$10,000	b.	\$25,000	c.	\$50,000	d.	\$100,000
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ANS: A PTS: 1 REF: 54

- 35. What is the current status of voluntary affirmative action programs?
 - a. Organizations are not restricted in how they implement these programs.
 - b. Organizations must meet specific criteria in order to establish these programs.
 - c. These programs have been found illegal in all circumstances due to reverse discrimination.
 - d. These programs have been abandoned in favor of consent decrees.

ANS: B PTS: 1 REF: 55

36. Which type of validation strategy is especially appropriate for a small business?

- a. construct validation c. content validation
- b. criterion validation d. cross-validation

ANS: C PTS: 1 REF: 67

MATCHING

Match the key issues to the major selection court cases.

- a. Company must insure that all parts of a multiple-step selection program have no disparate impact
- b. Company's burden of proof against adverse impact diminishes as human risk increases
- c. Selection test must be job-related if disparate impact results
- d. Validation must reflect selection decision practices
- e. In disability cases, organization must prove that individual cannot perform job
- f. Company's moral concerns about health of future children is not sufficient to bar women from employment
- g. Cases focusing on subjective selection devices (e.g., interviews and judgments) could be heard as disparate impact cases
- 1. Griggs v. Duke Power (1971)
- 2. Spurlock v. United Airlines (1972)
- 3. Connecticut v. Teal (1982)
- 4. U.S. v. Georgia Power (1973)
- 5. Watson v. Ft. Worth Bank & Trust (1988)
- 6. Auto Workers v. Johnson Controls (1991)
- 7. OFCCP v. Ozark Air Lines (1986)

1.	ANS:	С	PTS:	1
2.	ANS:	В	PTS:	1
3.	ANS:	А	PTS:	1
4.	ANS:	D	PTS:	1
5.	ANS:	G	PTS:	1
6.	ANS:	F	PTS:	1
7.	ANS:	E	PTS:	1

ESSAY

1. What basic principles should an organization follow to develop a selection program that is both legally defensible and ensures hiring the most qualified applicants?

ANS:

PTS: 1

2. Should an organization keep detailed records of its human resource management practices (selection procedures, performance appraisal procedures, etc.) if they have not been validated? Discuss the trade-offs involved.

ANS: N/A

PTS: 1

3. How do you measure the effectiveness of an affirmative action program? When can an organization discontinue its affirmative action program?

ANS:

PTS: 1

4. An organization has been accused of disparate impact discrimination through the use of a statistical argument. Provide two alternative explanations for a statistically unbalanced work force that are not due to illegal discrimination.

ANS:

PTS: 1

5. Describe specific actions that an organization can take using the regulatory model to anticipate potential EEO issues.

ANS:

PTS: 1