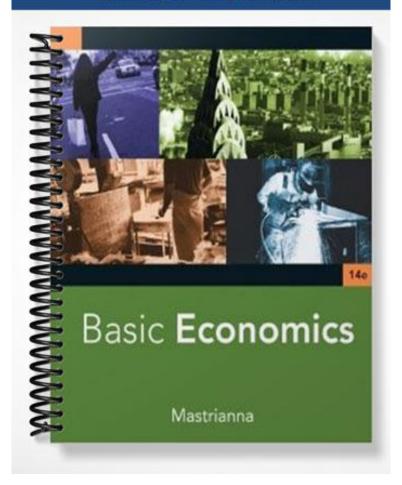
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CHAPTER 2 Scarcity and Choice

EXAMINATION QUESTIONS

Multiple Choice

- a 1. In economics, scarcity means that
 - a. there are not enough resources for everything that people want
 - b. we can never feed every person in the country
 - c. the price of goods has increased more rapidly than the general price level.
 - d. there is not enough of a particular good for everyone to buy all they want at the prevailing price
- c 2. Which of the following is true of scarcity?
 - a. it applies to raw materials; manufactured goods are not scarce
 - b. it affects all countries except the United States and Western Europe
 - c. it affects only poor nations
 - d. it is a basic problem of economics that affects all nations
- d 3. People must make choices because
 - a. wants are unlimited
 - b. resources are scarce
 - c. they are unequally endowed with talent
 - d. wants are unlimited and resources are scarce
- d 4. A need to make choices exists because of
 - a. scarcity of resources
 - b. the abundance of goods
 - c. unlimited human needs and wants
 - d. both (a) and (c)
- c 5. Individuals are forced to make choices because
 - a. wants are unlimited
 - b. the supply of resources is infinite
 - c. wants are unlimited and resources are scarce

- d. resources exceed wants
- c 6. A movement downward toward the right along a typical production possibilities curve represents
 - a. decreasing production of both goods under consideration
 - b. increasing production of both goods under consideration
 - c. increasing production of one good and decreasing production of the other
 - d. increasing production of one good with no change in production of the other
- c 7. A society will be at a point inside its production possibilities curve whenever
 - a. all resources are fully employed
 - b. income is equally distributed
 - c. some resources are unemployed
 - d. resources are scarce
- c 8. If an economy is producing a combination of goods inside its production possibilities curve, it may mean that the nation
 - a. is overproducing
 - b. is maximizing its production
 - c. is underutilizing its resources
 - d. has no room to grow
- a 9. An economy's production possibilities curve could shift outward as a result of a(n)
 - a. increased level of technology
 - b. reduction in the quantity of capital goods
 - c. decrease in the production of goods
 - d. decrease in the amount of available resources
- d 10. Annual total production in the United States is
 - a. less than \$1 trillion
 - b. between \$1 and \$2 trillion

- c. between \$3 and \$4 trillion
- d. more than \$10 trillion
- b 11. A nation that has done well economically in spite of a lack of material resources is
 - a. the United States
 - b. Japan
 - c. Canada
 - d. Australia
- a 12. The process of specialization and exchange allows a producer to become
 - a. proficient in one or a few areas of production
 - b. proficient in all areas of production
 - c. self-sufficient
 - d. independent
- c 13. Use of the principle of comparative advantage involves
 - a. specialization only
 - b. exchange only
 - c. both specialization and exchange
 - d. money only
- d 14. An example of technological development is to increase output through
 - a. raising pay
 - b. working longer hours
 - c. hiring more workers
 - d. using better machines
- d 15. Productivity per worker has increased in the past primarily through
 - a. hiring more teenagers
 - b. hiring more women
 - c. medical benefits
 - d. technological development
- c 16. A production possibilities curve applies
 - a. only to guns and butter
 - b. only to food and shelter
 - c. to any two products
 - d. only to farm products
- d 17. If a firm uses technological development to change its production possibilities curve, it can move
 - a. only in a vertical direction
 - b. only in a horizontal direction

- c. only inward
- d. outward in any direction
- c 18. The United States is academically unique in having so many
 - a. trade schools
 - b. colleges of arts and sciences
 - c. business schools
 - d. fine arts schools
- c 19. To solve their basic long-term economic problems, developing countries primarily need
 - a. food
 - b. clothing
 - c. technical assistance
 - d. shelter
- c 20. When using the principle of comparative advantage, the person with no absolute advantage should perform the job in which he or she has
 - a. a 50 percent disadvantage
 - b. a 75 percent disadvantage
 - c. a lesser disadvantage
 - d. been trained
- b 21. To exercise the law of comparative advantage, a nation
 - a. must produce some goods using fewer resources than its trading partner
 - b. does not have to produce any goods using fewer resources than its trading partner
 - c. must produce some goods on an equal footing with its trading partner
 - d. must show a lower absolute cost of production than its trading partner
- d 22. The principle of comparative advantage applies to
 - a. individuals only
 - b. business firms only
 - c. nations only
 - d. individuals, businesses, and nations
- a 23. Exercising the principle of comparative advantage between nations primarily involves
 - a. specialization

- b. transportation costs
- c. currency exchange rates
- d. domestic income tax rates
- a 24. The process by which individuals limit their productive efforts to a particular activity instead of trying to produce directly everything that they need is known as
 - a. specialization
 - b. using absolute advantage
 - c. using exchange
 - d. scarcity
- d 25. Specialization
 - a. can increase total output without an increase in resources
 - b. is beneficial only if exchange takes place
 - c. should be based on the principle of comparative advantage
 - d. All three alternative answers are correct
- c 26. The greatest increase in productivity per capita in the future will probably result from
 - a. a larger population
 - b. increased worker effort
 - c. technological development
 - d. atmospheric conditions
- d 27. When different regions of a country produce different goods,
 - a. the production possibilities curve shifts to the left
 - b. the country becomes worse off
 - c. the principle of comparative advantage has been breached
 - d. the country becomes better off if the regions are pursuing their comparative advantages
- c 28. Assume that Country A produces 60 tons of sugar using 6 productive units and that Country B produces 40 tons of sugar using 6 productive units. Assume further that Country A produces 120 tons of coffee using 4 units of production and that Country B produces 90 tons of coffee using 4 units of production. It follows that

- a. Country A has a comparative advantage over Country B in the production of coffee
- b. Country A has a comparative advantage over Country B in the production of coffee and sugar
- c. Country A has a comparative advantage over Country B in the production of sugar
- d. Country B has a comparative advantage over Country A in the production of sugar
- d 29. Every economic system must decide
 - a. what and how much to produce
 - b. how to produce
 - c. how to distribute goods and services to the population
 - d. all of the above
- a 30. The opportunity cost of a choice is defined as the value of
 - a. the next best alternative that must be sacrificed
 - b. all the alternatives that must be sacrificed
 - c. the chosen option minus the value of the next best alternative
 - d. the chosen option minus the value of all the alternatives
- b 31. The typical production possibilities frontier curves outward due to
 - a. constant opportunity costs
 - b. increasing opportunity costs
 - c. decreasing opportunity costs
 - d. technological innovations
- c 32. When an economic unit limits the scope of its productive efforts instead of trying to produce everything it needs, it is engaging in
 - a. exchange
 - b. comparative production
 - c. specialization
 - d. self-sufficiency
- a 33. The ability to produce a good or service using fewer resources than other producers use is known as
 - a. absolute advantage

- b. comparative advantage
- c. comparative specialization
- d. absolute specialization
- b 34. The ability to produce a good or service at a lower opportunity cost than other producers incur is known as
 - a. absolute advantage
 - b. comparative advantage
 - c. comparative specialization
 - d. absolute specialization
- b 35. Suppose that Country A has an absolute advantage over Country B in the production of both wheat and cloth. The opportunity cost of 1 unit of wheat is 2 units of cloth in Country A and 3 units of cloth in Country B. It follows that
 - a. Country A has a comparative advantage in both wheat and cloth
 - b. Country A has a comparative advantage in wheat
 - c. Country B has a comparative advantage in wheat
 - d. Country A has a comparative advantage in cloth
- b 36. Suppose that Country A has an absolute advantage over Country B in the production of both wheat and cloth. The opportunity cost of 1 unit of wheat is 2 units of cloth in Country A and 3 units of cloth in Country B. It follows that production of both wheat and cloth will be maximized if

- a. Country A specializes in cloth
- b. Country A specializes in wheat
- c. Country A produces both goods
- d. both countries produce both goods
- d 37. Suppose that Country A has an absolute advantage over country B in the production of both wheat and cloth. The opportunity cost of 1 unit of wheat is 2 units of cloth in Country A and 3 units of cloth in Country B. If each country specializes in producing the good in which it is relatively more efficient and then trades for the other good, it follows that
 - a. all the resulting gains in consumption will go to Country A
 - b. all the resulting gains in consumption will go to Country B
 - c. each country will experience half the resulting gains in consumption
 - d. the allocation of the resulting consumption gains will be determined by bargaining between the two countries.
- b 38. Which of the following would shift a nation's entire production possibilities curve outward?
 - a. moving from less than full employment to full employment
 - b. developing a more efficient technology
 - c. more efficiently allocating productive resources already available
 - d. all of the above

TRUE OR FALSE

- T 39. The basic function of any economic system is to provide the framework for allocating scarce resources in a way that adequately satisfies unlimited wants.
- T 40. Economics can be defined as the study of choices.
- F 41. The United States has an abundance of resources and thus does not face the problem of scarcity.
- T 42. The standard of living in most countries in the past has risen primarily as a result of a more skilled workforce and better machinery and equipment.
- F 43. A nation needs an abundance of all productive resources in order to attain a high standard of living.

- F 44. If a society is producing at a point on its production possibilities curve, it does not have the problem of scarce resources.
- T 45. The process of specialization can be carried out by business firms as well as by regions and nations.
- T 46. The extent to which a society can engage in specialization and exchange is limited by the size of the market.
- T 47. Government regulations which affect entrepreneurial activities within a nation also affect total output and the standard of living.
- F 48. A nation's raw materials and sources of energy are considered part of its capital resources.
- F 49. When the entire production possibilities curve shifts inward, the economy is growing.
- T 50. A production possibilities curve shows the use of resources and the alternative combinations of goods that a society can produce.
- F 51. The opportunity cost of a choice is defined as the value of all the alternative choices.
- T 52. If a nation is producing a combination of goods inside its production possibilities curve, it is underutilizing its resources.
- T 53. A nation's production possibilities curve can be shifted outward by technological development.
- T 54. A production possibilities curve will shift outward when additional resources are found.
 - 55. Because of the high level of output in the United States, there is little need for choosing among alternative output combinations.
- T 56. Total annual production in the United States is in excess of \$10 trillion.

F

- F 57. The ability to produce a good or service using fewer resources than other producers use is known as comparative advantage.
- F 58. Japan has a low standard of living because of its shortage of resources.
- T 59. Technological development can be applied to the improvement of human capital as well as physical capital.
- T 60. The ability to produce a good or service at a lower opportunity cost than other producers face is known as comparative advantage.
- T 61. The ability of a nation to gain from specialization and exchange is affected by factors such as shipping costs and exchange rates.
- T 62. One cause for the uneven standard of living throughout the world is the uneven distribution of resources.
- F 63. The application of the principle of comparative advantage requires each of two trading partners to have an absolute advantage over the other in the production of some particular commodity.

- F 64. If a nation has an absolute advantage over another nation in the production of all commodities, it is not feasible to take advantage of the principle of comparative advantage.
- F 65. Comparative advantage cannot be applied to activities of individuals.
- T 66. Overspecialization and the resulting dependence on one or a few products by a nation can lead to severe economic fluctuations if demand for those products varies widely.
- T 67. In exercising the principle of comparative advantage, a nation with no absolute advantage should produce a commodity in which it faces a lower opportunity cost than its trading partners face.
- F 68. In the long run, a nation cannot overcome a shortage of labor or land.

DISCUSSION QUESTIONS

69. Relate the declaration of war by the United States against terrorism to the production possibilities curve.

As the need or desire for military goods and services increases, the nation will need to devote more resources to military use. This can be represented by a movement along a production possibilities curve with military goods on one axis and consumer goods or investment on the other axis.

70. The North American Free Trade
Agreement signed in 1993 lowered tariffs
among the United States, Canada, and
Mexico. What would proponents of the
treaty consider to be the likely benefits?

By permitting freer exchange, the treaty will promote more specialization and exchange in keeping with the principle of comparative advantage, thereby increasing income and wealth. 71. Assume that you have won a prize of \$10,000. Make a list of how you would spend and save the money, from most important to least important.

The answer will depend on the judgment of the individual student. But in making the list, the student should remember that there is no more than \$10,000 to spend.

72. Give some examples of the operation of the principle of comparative advantage.

Here the student might note that many auto producers buy parts for their cars from specialized suppliers, even though the auto company might be able to make them more cheaply. The automobile company benefits by concentrating on the assembly of autos rather than on making parts. Restaurants, such as McDonald's, Burger King, and Wendy's, construct new restaurants every year. Rather than own and operate these restaurants, most are sold as franchises for individuals to operate.