

## CHAPTER 2 - REVIEWING FINANCIAL STATEMENTS

## Questions

LG1 1. List and describe the four major financial statements.
The four basic financial statements are:

1. The balance sheet reports a firm's assets, liabilities, and equity at a particular point in time.
2. The income statement shows the total revenues that a firm earns and the total expenses the firm incurs to generate those revenues over a specific period of timegenerally one year.
3. The statement of cash flows shows the firm's cash flows over a given period of time. This statement reports the amounts of cash that the firm generated and distributed during a particular time period. The bottom line on the statement of cash flows-the difference between cash sources and uses-equals the change in cash on the firm's balance sheet from the previous year's cash account balance.
4. The statement of retained earnings provides additional details about changes in retained earnings during a reporting period. This financial statement reconciles net income earned during a given period and any cash dividends paid within that period on one side with the change in retained earnings between the beginning and ending of the period on the other side.

LG1 2. On which of the four major financial statements (balance sheet, income statement, statement of cash flows, or statement of retained earnings) would you find the following items?
a. earnings before taxes - income statement
b. net plant and equipment - balance sheet
c. increase in fixed assets - statement of cash flows
d. gross profits - income statement
e. balance of retained earnings, December 31, 20xx - statement of retained earnings
f. common stock and paid-in surplus - balance sheet
g. net cash flow from investing activities - statement of cash flows
h. accrued wages and taxes - income statement
i. increase in inventory - statement of cash flows

LG1 3. What is the difference between current liabilities and long-term debt?
Current liabilities constitute the firm's obligations due within one year, including accrued wages and taxes, accounts payable, and notes payable. Long-term debt includes long-term loans and bonds with maturities of more than one year.

LG1 4. How does the choice of accounting method used to record fixed asset depreciation affect management of the balance sheet?

Firm managers can choose the accounting method they use to record depreciation against their fixed assets. Two choices include the straight-line method and the modified accelerated cost recovery system (MACRS). Companies often calculate depreciation using MACRS when they figure the firm's taxes and the straight-line method when reporting income to the firm's stockholders. The MACRS method accelerates deprecation, which results in higher deprecation expenses, lower taxable income, and lower taxes in the early years of a project's life. The straight-line method results in lower depreciation expenses, but also results in higher taxes in the early years of a project's life. Firms seeking to lower their cash outflows from tax payments will favor the MACRS depreciation method.

LG1 5. What are the costs and benefits of holding liquid securities on a firm's balance sheet?
The more liquid assets a firm holds, the less likely the firm will be to experience financial distress. However, liquid assets generate no profits for a firm. For example, cash is the most liquid of all assets, but it earns no return for the firm. In contrast, fixed assets are illiquid, but provide the means to generate revenue. Thus, managers must consider the trade-off between the advantages of liquidity on the balance sheet and the disadvantages of having money sit idle rather than generating profits.

LG2 6. Why can the book value and market value of a firm differ?
A firm's balance sheet shows its book (or historical cost) value based on Generally Accepted Accounting Principles (GAAP). Under GAAP, assets appear on the balance sheet at what the firm paid for them, regardless of what assets might be worth today if the firm were to sell them. Inflation and market forces make many assets worth more now than they were when the firm bought them. So in most cases, book values differ widely from the market values for the same assets-the amount that the assets would fetch if the firm actually sold them. For the firm's current assets-those that mature within a year-the book value and market value of any particular asset will remain very close. For example, the balance sheet lists cash and marketable securities at their market value. Similarly, firms acquire accounts receivable and inventory and then convert these shortterm assets into cash fairly quickly, so these assets' book value is generally close to their market value.

LG2 7. From a firm manager's or investor's point of view, which is more important-the book value of a firm or the market value of the firm?

Balance sheet assets are listed at historical cost. Managers would thus see little relation between the total asset value listed on the balance sheet and the current market value of the firm's assets. Similarly, the stockowners' equity listed on the balance sheet generally differs from the true market value of the equity-in this case, the market value may be higher or lower than the value listed on the firm's accounting books. So financial managers and investors often find that balance sheet values are not always the most relevant numbers.

LG3 8. What do we mean by a "progressive" tax structure?

The U.S. tax structure is progressive, meaning that the larger the income, the higher the taxes assessed. However, corporate tax rates do not increase in any kind of linear way based on this progressive nature: They rise from a low of 15 percent to a high of 39 percent, then drop to 34 percent, rise to 38 percent, and finally drop to 35 percent.

LG3 2-9 What's the difference between an average tax rate and a marginal tax rate?
You can figure the average tax rate as the percentage of each dollar of taxable income that the firm pays in taxes. From your economics classes, you can probably guess that the firm's marginal tax rate is the amount of additional taxes a firm must pay out for every additional dollar of taxable income it earns.

LG3 2-10 How does the payment of interest on debt affect the amount of taxes the firm must pay?
Corporate interest payments appear on the balance sheet as an expense item, so we deduct interest payments from operating income when the firm calculates taxable income. But, any dividends paid by corporations to their shareholders are not tax deductible. This is one factor that encourages managers to finance projects with debt financing rather than to sell more stock. Suppose one firm uses mainly debt financing and another firm, with identical operations, uses mainly equity financing. The equity-financed firm will have very little interest expense to deduct for tax purposes. Thus, it will have higher taxable income and pay more taxes than the debt-financed firm. The debt-financed firm will pay fewer taxes and be able to pay more of its operating income to asset funders, i.e., its bondholders and stockholders. So even stockholders prefer that firms finance assets primarily with debt rather than with stock.

LG4 2-11 The income statement is prepared using GAAP. How does this affect the reported revenue and expense measures listed on the balance sheet?

Company accountants must prepare firm income statements following GAAP principles. GAAP procedures require that the firm recognize revenue at the time of sale, but sometimes the company receives the cash before or after the time of sale. Likewise, GAAP counsels the firm to show production and other expenses on the balance sheet as the sales of those goods take place. So production and other expenses associated with a particular product's sale only appear on the income statement (for example, cost of goods sold and depreciation) when that product sells. Of course, just as with the revenue recognition, actual cash outflows incurred with production may occur at a very different point in time-usually much earlier than GAAP principles allow the firm to formally recognize the expenses. Further, income statements contain several non-cash entries; the largest of these non-cash entries is depreciation. Depreciation attempts to capture the noncash expense incurred as fixed assets deteriorate from the time of purchase to the point when those assets must be replaced. Let's illustrate the effect of depreciation: Suppose a firm purchases a machine for $\$ 100,000$. The machine has an expected life of five years and at the end of those five years, the machine will have no expected salvage value. The firm lays out a $\$ 100,000$ cash outflow at the time of purchase. But the entire $\$ 100,000$
does not appear on the income statement in the year that the firm purchases the machine-in accounting terms, the machine is not expensed in the year of purchase. Rather, if the firm's accounting department uses the straight-line depreciation method, it deducts only $\$ 100,000 / 5=\$ 20,000$ each year as an expense. This $\$ 20,000$ equipment expense is not a cash outflow for the firm. The person in charge of buying the machine knows that the cash flow occurred at the time of purchase-and it totaled $\$ 100,000$ rather than $\$ 20,000$. So, figures shown on an income statement may not represent the actual cash inflows and outflows for a firm during a particular period.

LG4 2-12 Why do financial managers and investors find cash flow to be more important than accounting profit?

Financial managers and investors are far more interested in actual cash flows than they are in the somewhat artificial, backward-looking accounting profit listed on the income statement. This is a very important distinction between the accounting point of view and the finance point of view. Finance professionals know that the firm needs cash, not accounting profit, to pay the firm's obligations as they come due, to fund the firm's operations and growth, and to compensate the firm's ultimate owners: its shareholders. Thus, the statement of cash flows is a financial statement that shows the firm's cash flows over a given period of time. This statement reports the amounts of cash that the firm generated and distributed during a particular time period.

LG5 2-13 Which of the following activities result in an increase (decrease) in a firm's cash?
a. decrease fixed assets - increase in cash
b. decrease accounts payable - decrease in cash
c. pay dividends - decrease in cash
d. sell common stock - increase in cash
e. decrease accounts receivable - increase in cash
f. increase notes payable - increase in cash

LG5 2-14 What is the difference between net cash flow from operating activities, net cash flow from investing activities, and net cash flow from financing activities?

Cash flows from operations are those cash inflows and outflows that result directly from producing and selling the firm's products. These cash flows include: net income, depreciation, and working capital accounts other than cash and operations-related shortterm debt. Cash flows from investing activities are cash flows associated with buying or selling of fixed or other long-term assets. This section of the statement of cash flows shows cash inflows and outflows from long-term investing activities-most significantly the firm's investment in fixed assets. Cash flows from financing activities are cash flows that result from debt and equity financing transactions. These include raising cash by: Issuing short-term debt, issuing long-tern debt, issuing stock, using cash to pay dividends, using cash to pay off debt, and using cash to buy back stock.

Sarbanes-Oxley Act, passed in June 2002, requires public companies to ensure that their corporate boards' audit committees have considerable experience applying generally accepted accounting principles (GAAP) for financial statements. The Act also requires that any firm's senior management must sign off on the financial statements of the firm, certifying the statements as accurate and representative of the firm's financial condition during the period covered. If a firm's board of directors or senior managers fails to comply with SarbanesOxley (SOX), the firm may be delisted from stock exchanges.

## Problems

Basic 2-1 Balance Sheet You are evaluating the balance sheet for Goodman's Bees Corporation.
2-15 What are free cash flows for a firm? What does it mean when a firm's free cash flow is negative?

Free cash flows are the cash flows available to pay the firm's stockholders and debtholders after the firm has made the necessary working capital investments, fixed asset investments, and developed the necessary new products to sustain the firm's ongoing operations. If free cash flow is negative, the firm's operations produce no cash flows available for investors.

## 2-16 What is earnings management?

Managers and financial analysts have recognized for years that firms use considerable latitude in using accounting rules to manage their reported earnings in a wide variety of contexts. Indeed, within the GAAP framework, firms can "smooth" earnings. That is, firms often take steps to over or understate earnings at various times. Managers may choose to smooth earnings to show investors that firm assets are growing steadily. Similarly, one firm may be using straight line depreciation for its fixed assets, while another is using a modified accelerated cost recovery method (MACRS), which causes depreciation to accrue quickly. If the firm uses MACRS accounting methods, they write fixed asset values down quickly; assets will thus have lower book value than if the firm used straight line depreciation methods. This process of controlling a firm's earnings is called earnings management.

## 2-17 What does the Sarbanes-Oxley Act require of firm managers?

 From the balance sheet you find the following balances: Cash and marketable securities $=$ $\$ 400,000$, Accounts receivable $=\$ 1,200,000$, Inventory $=\$ 2,100,000$, Accrued wages and taxes $=\$ 500,000$, Accounts payable $=\$ 800,000$, and Notes payable $=\$ 600,000$. Calculate Goodman Bee's net working capital.net working capital $=$ current assets - current liabilities.
Goodman's Bees current assets $=$
Cash and marketable securities $=\$ 400,000$
Accounts receivable $=\$ 1,200,000$
Inventory $=\underline{\$ 2,100,000}$

Total current assets
and current liabilities =
Accrued wages and taxes $=\$ 500,000$
Accounts payable $=\$ 800,000$
Notes payable $=\$ 600,000$
Total current liabilities
\$3,700,000
\$1,900,000

So the firm's net working capital was $\$ 1,800,000(\$ 3,700,000-\$ 1,900,000)$.
LG1 2-2 Balance Sheet Zoeckler Mowing \& Landscaping's year-end 2009 balance sheet lists current assets of $\$ 256,000$, fixed assets of $\$ 324,000$, current liabilities of $\$ 245,000$, and longterm debt of $\$ 185,000$. Calculate Zoeckler's total stockholders' equity.

Recall the balance sheet identity in Equation 2-1: Assets $=$ Liabilities + Equity. Rearranging this equation: Equity $=$ Assets - Liabilities. Thus, the balance sheets would appear as follows:

Assets

| Current assets $\$ 256,000$ |
| :--- | ---: |
| Fixed assets $\quad 324,000$ |

Total \$ 580,000

## Book value

2-3 Income Statement Reed's Birdie Shot, Inc.'s 2008 income statement lists the following income and expenses: $\mathrm{EBIT}=\$ 538,000$, Interest expense $=\$ 63,000$, and Net income $=$ $\$ 435,000$. Calculate the 2008 Taxes reported on the income statement.

Using the setup of an Income Statement in Table 2.2:

| EBIT | $\$ 538,000$ |
| :--- | ---: |
| Interest expense | $\underline{-63,000}$ |
| EBT | $\underline{475,000}$ |
| Taxes | $\underline{-40,000}$ |
| Net income | $\$ 435,000$ |

LG1 2-4 Income Statement Reed's Birdie Shot, Inc.'s 2009 income statement lists the following income and expenses: EBIT $=\$ 455,000$, Interest expense $=\$ 58,000$, and Taxes $=\$ 138,000$. Reed's has no preferred stock outstanding and 100,000 shares of common stock outstanding. Calculate the 2008 earnings per share.

Using the setup of an Income Statement in Table 2.2:

| EBIT | $\$ 455,000$ |
| :--- | ---: |
| Interest expense | $\underline{-58,000}$ |
| EBT | 397,000 |
| Taxes | $\underline{-138,000}$ |
| Net income | $\$ 259,000$ |

Thus,
\$259,000
Earnings per share $(\mathrm{EPS})=\frac{}{100,000}=\$ 2.59$ per share
LG3 2-5 Corporate Taxes Oakdale Fashions Inc. had \$245,000 in 2008 taxable income. Using the tax schedule in Table 2-3, calculate the company's 2008 income taxes. What is the average tax rate? What is the marginal tax rate?

From Table 2.3, the $\$ 245,000$ of taxable income puts Oakdale Fashion in the 39 percent marginal tax bracket. Thus,

Tax liability = Tax on base amount + Tax rate (amount over base):

$$
=\$ 22,250+.39(\$ 245,000-\$ 100,000)=\$ 78,800
$$

Note that the base amount is the maximum dollar value listed in the previous tax bracket. The average tax rate for Oakdale Fashions Inc. comes to:

$$
\begin{aligned}
& \text { Average tax rate }=\frac{\$ 78,800}{\$ 245,000} \\
&=\$ 78,800 / \$ 245,000=32.16 \%
\end{aligned}
$$

If Oakdale Fashions earned $\$ 1$ more of taxable income, it would pay 39 cents (its tax rate of 39 percent) more in taxes. Thus, the firm's marginal tax rate is 39 percent.

LG3 2-6 Corporate Taxes Hunt Taxidermy, Inc. is concerned about the taxes paid by the company in 2008. In addition to $\$ 26.5$ million of taxable income, the firm received $\$ 1,750,000$ of interest on state-issued bonds and $\$ 600,000$ of dividends on common stock it owns in Hunt Taxidermy, Inc. Calculate Hunt Taxidermy's tax liability, average tax rate, and marginal tax rate.
In this case, interest on the state-issued bonds is not taxable and should not be included in taxable income. Further, the first 70 percent of the dividends received from Hunt Taxidermy is not taxable. Thus, only 30 percent of the dividends received are taxed, so:

$$
\text { Taxable income }=\$ 26,500,000+(.3) \$ 600,000=\$ 26,680,000
$$

Now Hunt Taxidermy's tax liability will be:

$$
\text { Tax liability }=\$ 6,416,667+.35(\$ 26,680,000-\$ 18,333,333)=\$ 9,338,000
$$

The $\$ 600,000$ of dividend income increased Hunt Taxidermy's tax liability by $\$ 63,000$ (= (.3) $\mathrm{x} \$ 600,000 \mathrm{x}(.35))$. Hunt Taxidermy's resulting average tax rate is now:

Average tax rage $=\$ 9,338,000 / \$ 26,680,000=35.00 \%$
Finally, if Hunt Taxidermy earned $\$ 1$ more of taxable income, it would still pay 35 cents (based upon its marginal tax rate of 35 percent) more in taxes.

2-7 Statement of Cash Flows Ramakrishnan Inc. reported 2008 net income of $\$ 15$ million and depreciation of $\$ 2,650,000$. The top part of Ramakrishnan, Inc.'s 2007 and 2008 balance sheets is listed below (in millions of dollars).

| Current assets: | 2007 | 2008 | Current liabilities: <br> Accrued wages and | 2007 | 2008 |
| :--- | ---: | ---: | :---: | ---: | ---: | ---: |
| Cash and marketable | $\$ 15$ | $\$ 20$ | taxes | $\$ 18$ | $\$ 19$ |
| $\quad$ securities | 75 | 84 | Accounts payable | 45 | 51 |
| Accounts receivable | $\underline{110}$ | $\underline{121}$ | Notes payable | $\frac{40}{45}$ | $\frac{45}{\$ 115}$ |

Calculate the 2008 net cash flow from operating activities for Ramakrishnan, Inc..

| Cash Flows from Operating Activities |  |
| :--- | ---: |
| Net income | $\$ 15,000,000$ |
| Additions (sources of cash): | $2,650,000$ |
| Depreciation | $1,000,000$ |
| Increase accrued wages and taxes | $6,000,000$ |
| Increase in accounts payable | $-9,000,000$ |
| Subtractions (uses of cash): | $-11,000,000$ |
| Increase in accounts receivable | $\$ 4,650,000$ |

2-8 Statement of Cash Flows In 2008, Usher Sports Shop had cash flows from investing activities of
$-\$ 2,567,000$ and cash flows from financing activities of $-\$ 3,459,000$. The balance in the firm's cash account was $\$ 950,000$ at the beginning of 2008 and $\$ 1,025,000$ at the end of the year. Calculate Usher Sports Shop's cash flow from operations for 2008.

Net change in cash and marketable securities $=\$ 1,025,000-\$ 950,000=\$ 75,000$
Cash Flows from Operating Activities
$=\$ 6,101,000$
Cash Flows from Investing Activities $=-2,567,000$
Cash Flows from Financing Activities
$=-\underline{3,459,000}$
Net Change in Cash and Marketable Securities
$=\$ 75,000$

2-9 Free Cash Flow You are considering an investment in Fields and Struthers, Inc. and want to evaluate the firm's free cash flow. From the income statement, you see that Fields and Struthers earned an EBIT of $\$ 62$ million, paid taxes of $\$ 17$ million, and its depreciation expense was $\$ 5$ million. Fields and Struthers' gross fixed assets increased by
$\$ 32$ million from 2007 to 2008. The firm's current assets increased by $\$ 20$ million and spontaneous current liabilities increased by $\$ 12$ million. Calculate Fields and Struthers’ operating cash flow, investment in operating capital and free cash flow for 2008.

Fields and Struthers' operating cash flow was:

$$
\begin{aligned}
\text { OCF } & =\text { EBIT }- \text { Taxes }+ \text { Depreciation } \\
& =(\$ 62 \mathrm{~m} .-\$ 17 \mathrm{~m}+\$ 5 \mathrm{~m})=\$ 50 \mathrm{~m}
\end{aligned}
$$

Investment in operating capital for 2008 was:

$$
\begin{aligned}
\text { IOC } & =\Delta \text { Gross fixed assets }+\Delta \text { Net operating working capital } \\
& =\$ 32 \mathrm{~m} .+(\$ 20 \mathrm{~m} .-\$ 12 \mathrm{~m} .)=\$ 40 \mathrm{~m} .
\end{aligned}
$$

Accordingly, Fields and Struthers' free cash flow for 2008 was:
FCF = Operating cash flow - Investment in operating capital $=\$ 50 \mathrm{~m} .-\$ 40 \mathrm{~m} .=\$ 10 \mathrm{~m}$.

In other words, in 2008, Fields and Struthers had cash flows of $\$ 10$ million available to pay its stockholders and debtholders.

LG5 2-10 Free Cash Flow Tater and Pepper Corp. reported free cash flows for 2008 of $\$ 23$ million and investment in operating capital of $\$ 13$ million. Tater and Pepper listed $\$ 8$ million in depreciation expense and $\$ 17$ million in taxes on its 2008 income statement. Calculate Tater and Pepper's 2008 EBIT.

Tater and Pepper's free cash flow for 2008 was:
FCF = Operating cash flow - Investment in operating capital
$\$ 23 \mathrm{~m}$. = Operating cash flow $-\$ 13 \mathrm{~m}$.
So, operating cash flow $=\$ 23 \mathrm{~m} .+\$ 13 \mathrm{~m} .=\$ 36 \mathrm{~m}$.
Tater and Pepper's operating cash flow was:

$$
\begin{aligned}
& \text { OCF }=\text { EBIT }- \text { Taxes }+ \text { Depreciation } \\
& \$ 36 \mathrm{~m} .=(\text { EBIT }-\$ 17 \mathrm{~m} .+\$ 8 \mathrm{~m} .)
\end{aligned}
$$

So, EBIT $=\$ 36 \mathrm{~m} .+\$ 17 \mathrm{~m} .-\$ 8 \mathrm{~m} .=\$ 45 \mathrm{~m}$.
LG1 2-11 Statement of Retained Earnings Mr. Husker's Tuxedos, Corp. began the year 2008 with $\$ 256$ million in retained earnings. The firm earned net income of $\$ 33$ million in 2008 and paid $\$ 5$ million to its preferred stockholders and $\$ 10$ million to its common stockholders. What is the year-end 2008 balance in retained earnings for Mr. Husker's Tuxedos?

The statement of retained earnings for 2008 is as follows:

|  |  | 2008 |
| :---: | :---: | :---: |
| Balance of Retained Earnings, December 31, 2007 |  | \$256m. |
| Plus: Net Income for 2008 |  | 33 m . |
| Less: Cash Dividends Paid |  |  |
| Preferred Stock | \$5m. |  |
| Common Stock | 10 m . |  |
| Total Cash Dividends Paid |  | 15 m . |

LG1 2-12 Statement of Retained Earnings Use the following information to find dividends paid to common stockholders during 2008.

Balance of Retained Earnings, December 31, 2007 \$785m.
Plus: Net Income for 2008 25m.

Less: Cash Dividends Paid
Preferred Stock $\$ 5 \mathrm{~m}$.

Common Stock $\quad 7 \mathrm{~m}$.
Total Cash Dividends Paid
Balance of Retained Earnings, December 31, 2008

$$
\$ 12 \mathrm{~m} .
$$

Total Cash Dividends Paid $=\$ 798 \mathrm{~m} .-\$ 25 \mathrm{~m} .-\$ 785 \mathrm{~m} .=-\$ 12 \mathrm{~m}$. Thus, common stock dividends paid $=\$ 12 \mathrm{~m}$. $-\$ 5 \mathrm{~m}=\$ 7 \mathrm{~m}$.

Intermediate 2-13 Balance Sheet Brenda's Bar and Grill has total assets of $\$ 15$ million of which $\$ 5$ million

LG1

Current assets:
Cash and marketable
Securities (.1 x \$5) \$ 0.5

Accounts receivable (. $4 \times \$ 5$ ) 2.0
Inventory step $1 . \frac{2.5}{\$ 5.0}$
Total
Fixed assets:
Gross plant and equipment
Less: Depreciation
Net plant and equipment
Other long-term assets
Total

Total assets
\$11.5
step 4. $\quad 2.0 \quad$ (\$11.5-\$9.5)
step 3. $\quad \$ 9.5 \quad(\$ 10.0-\$ 0.5)$
step 2. $\frac{0.5}{\$ 10.0}(\$ 15.0-\$ 5.0)$
$\$ 15.0$

LG1 2-14 Balance Sheet Ed’s Tobacco Shop has total assets of $\$ 54$ million. Fifty percent of these assets are financed with debt of which $\$ 17$ million is current liabilities. The firm has no preferred stock but the balance in common stock and paid-in surplus is $\$ 12$ million. Using this information what is the balance for long-term debt and retained earnings on Ed's Tobacco Shop's balance sheet?

Total current liabilities
$\$ 17$

Long-term debt: $\quad$ step 3. $\quad \underline{10} \quad(=\$ 27-\$ 17)$

Total debt: $\quad$ step 2. $\$ 27(=.5 \times \$ 54)$

| Stockholders' equity: <br> Preferred stock <br> Common stock and <br> paid-in surplus |  | $\$ 0$ |  |
| :--- | :--- | :---: | :--- |
| $\quad(20$ million shares) | step 5. | $\underline{15}$ | $(=\$ 27-\$ 12)$ |
| Retained earnings <br> Total | step 4 | $\$ 27$ | $(=\$ 54-\$ 27)$ |
| Total liabilities and equity | step 1. | $\underline{\$ 54}$ (= Total Assets) |  |

LG1 2-16 Debt versus Equity Financing You are considering a stock investment in one of two firms (AllDebt, Inc. and AllEquity, Inc.), both of which operate in the same industry and have identical operating income of $\$ 12.5$ million. AllDebt, Inc. finances its $\$ 25$ million in assets with $\$ 24$ million in debt (on which it pays 10 percent interest annually) and $\$ 1$ million in equity. AllEquity, Inc. finances its $\$ 25$ million in assets with no debt and $\$ 25$ million in equity. Both firms pay a tax rate of 30 percent on their taxable income. Calculate the income available to pay the asset funders (the debtholders and stockholders) and resulting return on assets for the two firms.

AllDebt

| Operating income | $\$ 12.50 \mathrm{~m}$. | $\$ 12.50 \mathrm{~m}$. |  |
| :--- | ---: | ---: | ---: |
| Less: Interest | $(\$ 24 \mathrm{~m} . \times .1)$ | 2.40 m. | 0.00 m. |
| Taxable income | 10.10 m. | 12.50 m. |  |
| Less: Taxes $(30 \%)$ | 3.03 m. <br> Net income | $\underline{\$ 7.07 \mathrm{~m}}$. | $\$ 8.75 \mathrm{~m}$. |
| Income available for asset funders | $\$ 9.47 \mathrm{~m}$. | $\$ 8.75 \mathrm{~m}$. |  |

Return on assets funders' investment

$$
\$ 9.47 \mathrm{~m} / \$ 25 \mathrm{~m}=37.88 \% \quad \$ 8.75 \mathrm{~m} / \$ 25 \mathrm{~m}=35.00 \%
$$

LG1 2-17 Income Statement You have been given the following information for Corky's Bedding Corp.:
net sales $=\$ 11,250,000$
cost of goods sold $=\$ 7,750,000$;
addition to retained earnings $=\$ 1,000,000$;
dividends paid to preferred and common stockholders $=\$ 495,000$;
interest expense $=\$ 850,000$.
The firm's tax rate is 35 percent. Calculate the depreciation expense for Corky's Bedding Corp.

| Net sales (all credit) |  | \$11,250,000 |
| :---: | :---: | :---: |
| Less: Cost of goods sold |  | 7,750,000 |
| Gross profits | step 4. | \$3,500,000 |
| Less: Depreciation | step 5. | \$350,000 |
| Earnings before interest and taxes (EBIT) | step 3. | \$3,150,000 |
| Less: Interest |  | 850,000 |
| Earnings before taxes (EBT) | step 2. | \$2,300,000 |
| Less: Taxes |  |  |
| Net income | step 1. | \$1,495,000 |
| Less: Common and preferred stock dividends |  | \$ 495,000 |
| Addition to retained earnings |  | \$1,000,000 |

Step 1. Net income $=$ Common and preferred stock dividends + Addition to retained earnings $=$ $\$ 495,000+\$ 1,000,000=\$ 1,495,000$
Step 2. EBT $(1-$ tax rate $)=$ Net income $=>$ EBT $=$ Net income $/(1-$ tax rate $)=\$ 1,495,000 /(1-.35)=$ \$2,300,000
Step 3. EBIT - Interest $=$ EBT $=>$ EBIT $=$ EBT + Interest $=\$ 2,300,000+\$ 850,000=\$ 3,150,000$
Step 4. Gross profits $=$ Net sales - Cost of goods sold $=\$ 11,250,000-7,750,000=\$ 3,500,000$
Step 5. Gross profits - Depreciation $=$ EBIT $=>$ Depreciation $=$ Gross profits - EBIT $=\$ 3,500,000-$
$\$ 3,150,000=\$ 350,000$
LG1 2-18 Income Statement You have been given the following information for Moore's HoneyBee Corp.:
net sales $=\$ 54,500,000$;
gross profit $=\$ 27,500,000$;
addition to retained earnings $=\$ 8,000,000$;
dividends paid to preferred and common stockholders $=\$ 5,000,000$;
depreciation expense $=\$ 5,000,000$.
The firm's tax rate is 35 percent. Calculate the cost of goods sold and the interest expense for Moore's HoneyBee Corp.

| Net sales (all credit) |  | $\$ 54,500,000$ |
| :--- | :--- | ---: |
| Less: Cost of goods sold |  | $\underline{27,500,000}$ |
| Gross profits | step 3. | $\$ 27,000,000$ |
| Less: Depreciation |  | $\underline{\$ 5,000,000}$ |
| Earnings before interest and taxes (EBIT) | step 4. | $\$ 22,000,000$ |
| Less: Interest | step 5. | $\underline{2,000,000}$ |

Earnings before taxes (EBT)
Less: Taxes
Net income
step 2. $\$ 20,000,000$
step 1. $\$ 13,000,000$

Less: Common and preferred stock dividends Addition to retained earnings

$$
\$ 5,000,000
$$

$$
\$ 8,000,000
$$

Step 1. Net income $=$ Common and preferred stock dividends + Addition to retained earnings $=$ $\$ 5,000,000+\$ 8,000,000=\$ 13,000,000$
Step 2. EBT $(1-$ tax rate $)=$ Net income $=>$ EBT $=$ Net income $/(1-$ tax rate $)=\$ 13,000,000 /(1-.35)=$ \$20,000,000
Step 3. Gross profits $=$ Net sales - Cost of goods sold $=\$ 54,500,000-27,500,000=\$ 27,000,000$
Step 4. Gross profits - Depreciation $=\mathrm{EBIT}=\$ 27,000,000-\$ 5,000,000=\$ 22,000,000$
Step 5. EBIT - Interest $=$ EBT $\Rightarrow$ Interest $=$ EBIT - EBT $=\$ 22,000,000+\$ 20,000,000=\$ 2,000,000$
LG3 2-19 Corporate Taxes The Dakota Corporation had a 2008 taxable income of $\$ 33,365,000$ from operations after all operating costs but before

1) interest charges of $\$ 8,500,000$,
2) dividends received of $\$ 750,000$,

3 ) dividends paid of $\$ 5,250,000$, and
4) income taxes.
a. Use the tax schedule in Table 2.3 to calculate Dakota=s income tax liability.

The first 70 percent of the dividends received is not taxable. Thus, only 30 percent of the dividends received are taxed, so:

Taxable income $=\$ 33,365,000-\$ 8,500,000+(.3) \$ 750,000=\$ 25,090,000$
Now Dakota Corp.'s tax liability will be:
Tax liability $=\$ 6,416,667+.35(\$ 25,090,000-\$ 18,333,333)=\$ 8,781,500$
b. What are Dakota's average and marginal tax rates on taxable income?

Dakota Corp.'s resulting average tax rate is now:
Average tax rage $=\$ 8,781,500 / \$ 25,090,000=35.00 \%$
Finally, if Dakota Corp earned $\$ 1$ more of taxable income, it would still pay 35 cents (based upon its marginal tax rate of 35 percent) more in taxes.

LG3 2-20 Corporate Taxes Suppose that in addition to the $\$ 10.5$ million of taxable income, Texas Taco, Inc. received $\$ 650,000$ of interest on state-issued bonds and $\$ 450,000$ of dividends on common stock it owns in Texas Taco, Inc.
a. Use the tax schedule in Table 2.3 to calculate Texas Taco=s income tax liability.

Interest on the state-issued bonds is not taxable and should not be included in taxable income. Further, the first 70 percent of the dividends received from Texas Taco is not taxable. Thus, only 30 percent of the dividends received are taxed, so:

Taxable income $=\$ 10,500,000+(.3) \$ 450,000=\$ 10,635,000$
Now Texas Taco's tax liability will be:
Tax liability $=\$ 3,400,000+.35(\$ 10,635,000-\$ 10,000,000)=\$ 3,622,250$
b. What are Texas Taco's average and marginal tax rates on taxable income?

Texas Taco's resulting average tax rate is now:
Average tax rage $=\$ 3,622,250 / \$ 10,635,000=34.06 \%$
Finally, if Texas Taco earned $\$ 1$ more of taxable income, it would still pay 35 cents (based upon its marginal tax rate of 35 percent) more in taxes.

2-21 Statement of Cash Flows Use the balance sheet and income statement below to construct a statement of cash flows for Clancy's Dog Biscuit Corp.

|  | Clancy's Dog Biscuit Corporation Balance Sheet as of December 31, 2007 and 2008 (in millions of dollars) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2008 |  | 2007 | 2008 |
| Assets |  |  | Liabilities \& Equity |  |  |
| Current assets: |  |  | Current liabilities: |  |  |
| Cash and marketable securities | \$ 5 | \$ 5 | Accrued wages and taxes | \$ 6 | \$ 10 |
| Accounts receivable | 19 | 20 | Accounts payable | 15 | 16 |
| Inventory | 29 | 36 | Notes payable | 13 | 14 |
| Total | \$ 53 | \$ 61 | Total | \$ 34 | \$ 40 |
| Fixed assets: |  |  | Long-term debt: | \$ 53 | \$ 57 |
| Gross plant and equipment | \$ 88 | \$106 | Stockholders' equity: |  |  |
| Less: Depreciation | 11 | 15 | Preferred stock (2 million shares) | \$ 2 | \$ 2 |
| Net plant and equipment | \$ 77 | \$ 91 | Common stock and paid-in surplus | 11 | 11 |
| Other long-term |  |  | (5 million shares) |  |  |
| assets | 15 | 15 | Retained earnings | 45 | 57 |
| Total | \$ 92 | \$106 | Total | \$ 58 | \$ 70 |
| Total assets | \$145 | \$167 | Total liabilities and equity | \$145 | \$167 |




2-22 Statement of Cash Flows Use the balance sheet and income statement below to construct a statement of cash flows for Valium's Medical Supply Corp.

| Valium's Medical Supply Corporation <br> Balance Sheet as of December 31, 2007 and 2008 <br> (in thousands of dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | Liabilities \& Equity | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ |
| Current assets: |  |  | Current liabilities: |  |  |


| Cash and marketable securities | \$ 123 | \$ 124 | Accrued wages and taxes | \$ | 76 | \$ 98 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts receivable | 321 | 339 | Accounts payable |  | 246 | 271 |
| Inventory | 494 | 548 | Notes payable |  | 222 | 222 |
| Total | \$ 938 | \$1,011 | Total | \$ | 544 | \$ 591 |
| Fixed assets: |  |  | Long-term debt: | \$ | 937 | \$963 |
| Gross plant and equipment | \$1,507 | \$1,843 | Stockholders' equity: |  |  |  |
| Less: Depreciation | 197 | 261 | Preferred stock (10 million shares) | \$ | 10 | \$ 10 |
| Net plant and equipment | \$1,310 | \$1,582 | Common stock and paid-in surplus |  | 200 | 200 |
| Other long-term |  |  | (100 million shares) |  |  |  |
| assets | 220 | 220 | Retained earnings |  | 777 | 1,049 |
| Total | \$1,530 | \$1,802 | Total | \$ | 987 | \$1,259 |
| Total assets | \$2,468 | \$2,813 | Total liabilities and equity |  | ,468 | \$2,813 |


| Valium's Medical Supply Corporation <br> Income Statement for Years Ending December 31, 2007 and 2008 (in thousands of dollars) |  |  |
| :---: | :---: | :---: |
|  | 2007 | 2008 |
| Net sales | \$1,357 | \$1,509 |
| Less: Cost of goods sold | 666 | 740 |
| Gross profits | 691 | 769 |
| Less: Depreciation | 59 | 64 |
| Earnings before interest and taxes (EBIT) | 632 | 705 |
| Less: Interest | 68 | 79 |
| Earnings before taxes (EBT) | 564 | 626 |
| Less: Taxes | 190 | 219 |
| Net income | \$ 374 | \$407 |
| Less: Preferred stock dividends | \$10 | \$ 10 |
| Net income available to common stockholders | \$ 364 | \$ 397 |
| Less: Common stock dividends | \$ 125 | \$ 125 |
| Addition to retained earnings | \$ 239 | \$ 272 |
| Per (common) share data: |  |  |
| Earnings per share (EPS) | \$3.64 | \$3.97 |
| Dividends per share (DPS) | \$1.25 | \$1.25 |
| Book value per share (BV) | \$9.77 | \$12.49 |
| Market value (price) per share (MV) | \$10.60 | \$14.25 |

A. Cash Flows from Operating Activities

| Net income | $\$ 407$ |
| :--- | :--- |

Additions (sources of cash):
Depreciation 64
Increase accrued wages and taxes 22
Increase in accounts payable 25
Subtractions (uses of cash):
Increase in accounts receivable ..... -18
Increase in inventory ..... -54
Net cash flow from operating activities: ..... \$446
B. Cash Flows from Investing Activities
Subtractions:
Increase fixed assets ..... -\$336
Increase in other long-term assets
Increase in other long-term assets ..... 0 ..... 0
Net cash flow from investing activities: ..... -\$336
C. Cash Flows from Financing Activities
Additions: Increase in notes payable $\quad \$ 0$
Increase in long-term debt ..... 26
Increase in common and preferred stock ..... 0
Subtractions:
Pay preferred stock dividends ..... -10
Pay common stock dividends ..... $\underline{-125}$
Net cash flow from financing activities: ..... -\$109
D. Net Change in Cash and Marketable Securities ..... $\underline{\underline{\$ 1}}$

2-23 Statement of Cash Flows Lane's Outdoor Furniture, Inc. has net cash flows from operating activities for the last year of $\$ 340$ million. The income statement shows that net income is $\$ 315$ million and depreciation expense is $\$ 46$ million. During the year, the change in inventory on the balance sheet was $\$ 38$ million, change in accrued wages and taxes was $\$ 15$ million and change in accounts payable was $\$ 20$ million. At the beginning of the year the balance of accounts receivable was $\$ 50$ million. Calculate the end of year balance for accounts receivable.

| A. Cash Flows from Operating Activities |  |
| :--- | :--- |
| Net income | $\$ 315 \mathrm{~m}$. |
| Additions (sources of cash): | 46 m. |
| Depreciation | 15 m. |
| Increase accrued wages and taxes | 20 m. |
| Increase in accounts payable | $-18 \mathrm{~m} .(=\$ 340 \mathrm{~m} .-\$ 315 \mathrm{~m} .-\$ 46 \mathrm{~m} .-\$ 15 \mathrm{~m} .-\$ 20 \mathrm{~m} .+\$ 38 \mathrm{~m})$. |
| Subtractions (uses of cash): | $\underline{-38 \mathrm{~m} .}$ |
| Increase in accounts receivable |  |

Thus, end of year balance of accounts receivable $=\$ 50 \mathrm{~m} .+\$ 18 \mathrm{~m} .=\$ 68 \mathrm{~m}$.
2-24 Statement of Cash Flows Dogs 4 U Corporation has net cash flow from financing activities for the last year of $\$ 20$ million. The company paid $\$ 105$ million in dividends last year. During the year, the change in notes payable on the balance was $\$ 23$ million, and change in common and preferred stock was $\$ 0$ million. The end of year balance for
long-term debt was $\$ 185$ million. Calculate the beginning of year balance for long-term debt.

## C. Cash Flows from Financing Activities

Additions:

Increase in notes payable Increase in long-term debt Increase in common and preferred stock Subtractions:
Pay stock dividends
Net cash flow from financing activities:
\$ 23m.
102m. (=\$20m.+\$105m.-\$23m.) 0 m .
-105 m .
\$20m.

Thus, beginning of year balance for long-term debt $=\$ 185-\$ 102 \mathrm{~m}=\$ 83 \mathrm{~m}$.

LG5 2-26 Free Cash Flow The 2008 income statement for Egyptian Noise Blasters shows that depreciation expense is $\$ 50$ million, EBIT is $\$ 215$ million, and taxes are $\$ 70$ million. At the end of the year, the balance of gross fixed assets was $\$ 385$ million. The change in net operating working capital during the year was $\$ 43$ million. Egyptian's free cash flow for the year was $\$ 112$ million. Calculate the beginning of year balance for gross fixed assets.

Egyptian Noise Blasters' operating cash flow was:

$$
\begin{aligned}
\text { OCF } & =\text { EBIT }- \text { Taxes }+ \text { Depreciation } \\
& =(\$ 215 \mathrm{~m} .-\$ 70 \mathrm{~m}+\$ 50 \mathrm{~m})=\$ 195 \mathrm{~m} .
\end{aligned}
$$

Egyptian Noise Blasters' free cash flow for 2008 was:
FCF = Operating cash flow - Investment in operating capital
$\$ 112 \mathrm{~m} .=\$ 195 \mathrm{~m}$. - Investment in operating capital
$=>$ Investment in operating capital $=\$ 195 \mathrm{~m} .-\$ 112 \mathrm{~m} .=\$ 83 \mathrm{~m}$.
Accordingly, investment in operating capital for 2008 was:
IOC $=\Delta$ Gross fixed assets $+\Delta$ Net operating working capital
$\$ 83 \mathrm{~m} .=(\$ 385 \mathrm{~m} .-$ Beginning of year gross fixed assets $)+\$ 43 \mathrm{~m}$.
$=>$ Beginning of year gross fixed assets $=\$ 385 \mathrm{~m} .-\$ 83 \mathrm{~m} .+\$ 43 \mathrm{~m} .=\$ 345 \mathrm{~m}$.
LG1 2-27 Statement of Retained Earnings Thelma and Louie, Inc. started the year with a balance of retained earnings of $\$ 543$ million and ended the year with retained earnings of $\$ 589$ million. The company paid dividends of $\$ 35$ million to the preferred stock holders and $\$ 88$ million to common stock holders. Calculate Thelma and Louie's net income for the year.

Statement of Retained Earnings as of December 31, 2008
(in millions of dollars)

|  |  | 2008 |  |
| :---: | :---: | :---: | :---: |
| Balance of Retained Earnings, December 31, 2007 |  | \$543m. |  |
| Plus: Net Income for 2008 |  | 169 m . | $(=\$ 589 \mathrm{~m} .+\$ 123 \mathrm{~m} .-\$ 543 \mathrm{~m}$. |
| Less: Cash Dividends Paid |  |  |  |
| Preferred Stock | \$35m. |  |  |
| Common Stock | 88 m . |  |  |
| Total Cash Dividends Paid |  | 123 m . |  |
| Balance of Retained Earnings, December 31, 2008 |  | \$589m. |  |

LG1 2-28 Statement of Retained Earnings Jamaica Tours, Inc. started the year with a balance of retained earnings of $\$ 1,047$ million. The company reported net income for the year of $\$ 168$ million, paid dividends of $\$ 10$ million to the preferred stock holders and $\$ 35$ million to common stock holders. Calculate Jamaica Tour's end of year balance in retained earnings.

Statement of Retained Earnings as of December 31, 2008
(in millions of dollars)

|  | $\underline{\mathbf{2 0 0 8}}$ |
| :--- | :---: |
| Balance of Retained Earnings, December 31, 2007 <br> Plus: Net Income for 2008 | $\$ 1,047 \mathrm{~m}$. |
| Less: Cash Dividends Paid | 168 m. |
| Preferred Stock <br> Common Stock | $\$ 10 \mathrm{~m}$. |
| Total Cash Dividends Paid |  |
| Balance of Retained Earnings, December 31, 2008 |  |

Advanced 2-29 Income Statement Listed below is the 2008 income statement for Tom and Sue Travels Inc.
Problems
LG1

Tom and Sue Travels, Inc.
Income Statement for Year Ending December 31, 2008 (in millions of dollars)

|  | $\underline{2008}$ |
| :--- | ---: |
|  |  |
| Net sales | $\underline{10.300}$ |
| Less: Cost of goods sold | $\underline{6.200}$ |
| Gross profits | $\underline{2.900}$ |
| Less: Depreciation | $\underline{3.300}$ |
| Earnings before interest and taxes (EBIT) | $\underline{2.950}$ |
| Less: Interest | $\underline{0.705}$ |
| Earnings before taxes (EBT) | $\underline{\$ 1.645}$ |
|  |  |

The CEO of Tom and Sue's wants the company to earn a net income of $\$ 2.250$ million in 2009. Cost of goods sold is expected to be 60 percent of net sales, depreciation expense is not expected to change, interest expense is expected to increase to $\$ 1.050$ million, and the firm's tax rate will be 30 percent. Calculate the net sales needed to produce net income of $\$ 2.250$ million.

| Tom and Sue Travels, Inc. <br> Income Statement for Year Ending December 31, 2009 (in millions of dollars) |  |  |
| :---: | :---: | :---: |
|  |  | 2009 |
| Net sales | Step 4. | \$17.910 |
| Less: Cost of goods sold | Step 5. | 10.746 |
| Gross profits | Step 3. | 7.164 |
| Less: Depreciation |  | 2.900 |
| Earnings before interest and taxes (EBIT) | Step 2. | 4.264 |
| Less: Interest |  | 1.050 |
| Earnings before taxes (EBT) | Step 1. | 3.214 |
| Less: Taxes |  |  |
| Net income |  | \$2.250 |

Step 1. EBT $(1-\mathrm{t})=$ Net income $=\$ 2.250 \mathrm{~m}=$ EBT $(1-.3)=>$ EBT $=\$ 2.250 \mathrm{~m} . /(1-.3)=$ $\$ 3.214 \mathrm{~m}$.
Step 2. EBIT $=$ EBT + Interest $=\$ 3.214 \mathrm{~m} .+\$ 1.050 \mathrm{~m} .=\$ 4.264 \mathrm{~m}$.
Step 3. Gross profits $=$ EBIT + Depreciation $=\$ 4.264 \mathrm{~m} .+\$ 2.900 \mathrm{~m} .=\$ 7.164 \mathrm{~m}$
Step 4. Net sales $=$ Gross profits $/(1-$ Cost of goods sold percent $)=\$ 7.164 \mathrm{~m} . /(1 .-.6)=$ \$17.910m.
Step 5. Cost of goods sold $=$ Net sales - Gross profits $=\$ 17.910 \mathrm{~m} .-\$ 7.164=\$ 10.746 \mathrm{~m}$.
LG1 2-30 Income Statement You have been given the following information for KellyGirl's Athletic Wear Corp. for the year 2008:
net sales $=\$ 22,500,000$;
cost of goods sold $=\$ 16,100,000$;
addition to retained earnings $=\$ 1,150,000$;
dividends paid to preferred and common stockholders $=\$ 1,125,000 ;$
interest expense $=\$ 1,050,000$.
The firm's tax rate is 30 percent.
In 2009, net sales are expected to increase by $\$ 2.5$ million, cost of goods sold is expected to be 70 percent of net sales, expensed depreciation is expected to be the same as in 2008, interest expense is expected to be $\$ 1,200,000$, the tax rate is expected to be 30 percent of EBT, and dividends paid to preferred and common stockholders will not change.
Calculate the addition to retained earnings expected in 2009.

Income Statement for Year Ending December 31, 2008
(in millions of dollars)

|  | (in millions of dollars) |  |
| :--- | :--- | :---: |
| Net sales (all credit) |  | $\underline{\mathbf{2 0 0 8}}$ |
| Less: Cost of goods sold | $\$ 22,500,000$ |  |
| Gross profits | $\underline{16,100,000}$ |  |
| Less: Depreciation | $\$ 6,400,000-\$ 4,300,000$ | $\underline{2,100,000}$ |
| Earnings before interest and taxes (EBIT) | $\$ 3,250,000+\$ 1,050,000$ | $\underline{4,300,000}$ |
| Less: Interest | $\$ 2,275,000 /(1-.3)$ | $\underline{1,050,000}$ |
| Earnings before taxes (EBT) | $\underline{\$ 2,250,000}$ |  |
| Less: Taxes | $\underline{\$ 1,15,000}$ |  |
| Net income | $\underline{\$ 1,125,000}$ |  |
| Less: Preferred and common stock dividends |  |  |
| Addition to retained earnings |  |  |

Income Statement for Year Ending December 31, 2009

| (in millions of dollars) |  |  |
| :--- | :--- | :--- |
|  | $\$ 22,500,000+\$ 2,500,000$ | $\$ 25,000,000$ |
| Net sales (all credit) | $.7 \times \$ 25,000,000$ | $\underline{17,500,000}$ |
| Less: Cost of goods sold | $7,500,000$ |  |
| Gross profits | $\underline{2,100,000}$ |  |
| Less: Depreciation | $\underline{5,400,000}$ |  |
| Earnings before interest and taxes (EBIT) | $\underline{1,200,000}$ |  |
| Less: Interest | $\underline{4,200,000}$ |  |
| Earnings before taxes (EBT) | $\underline{\underline{1,260,000}}$ |  |
| Less: Taxes (30\%) | $\$ 1,125,000$ |  |
| Net income | $\$ 1,815,000$ |  |
|  |  |  |

2-31 Free Cash Flow Martha Sue's Flowers 4U, Inc. had free cash flow during 2008 of $\$ 43$ million, EBIT of $\$ 110$ million, tax expense of $\$ 25$ million, and depreciation of $\$ 14$ million. Using this information, fill in the blanks on Martha Sue's balance sheet below.

Martha Sue's operating cash flow for 2008 was:
OCF $=$ EBIT - Taxes + Depreciation $=(\$ 110 \mathrm{~m} .-\$ 25 \mathrm{~m} .+\$ 14 \mathrm{~m})=$. \$99m.

Martha Sue's free cash flow was:
FCF = Operating cash flow - Investment in operating capital
$\$ 43 \mathrm{~m} .=\$ 99 \mathrm{~m}$. - Investment in operating capital
So, Investment in operating capital $=\$ 99 \mathrm{~m} .-\$ 43 \mathrm{~m} .=\$ 56 \mathrm{~m}$.
IOC $=\Delta$ Gross fixed assets $+\Delta$ Net operating working capital $\$ 56 \mathrm{~m} .=(\$ 333 \mathrm{~m} .-\$ 300 \mathrm{~m})+.\Delta$ Net operating working capital
$=>\Delta$ Net operating working capital $=\$ 56 \mathrm{~m} .-(\$ 333 \mathrm{~m} .-\$ 300 \mathrm{~m})=.\$ 23 \mathrm{~m}$.
$\Delta$ Net operating working capital $=\$ 23 \mathrm{~m} .=\Delta$ Current assets $-\Delta$ Current liabilities
$\$ 23 \mathrm{~m} .=(\$ 221 \mathrm{~m} .-\$ 190 \mathrm{~m})-.\Delta$ Current liabilities
$\Rightarrow \Delta$ Current liabilities $=(\$ 221 \mathrm{~m} .-\$ 190 \mathrm{~m})-.\$ 23 \mathrm{~m} .=\$ 8 \mathrm{~m}$.
$\Rightarrow 2008$ Current liabilities $=\$ 110 \mathrm{~m} .+\$ 8 \mathrm{~m} .=\$ 118 \mathrm{~m}$.
and 2008 Current liabilities $=$ Accrued wages and taxes + Accounts payable + Notes
payable
$\$ 118 \mathrm{~m} .=\quad \$ 17 \mathrm{~m} .+$ Accounts payable $+\$ 45 \mathrm{~m}$.
$=>$ Accounts payable $=\$ 118 \mathrm{~m} .-\$ 17 \mathrm{~m} .-\$ 45 \mathrm{~m} .=\$ 56 \mathrm{~m}$.
Martha Sue's Flowers 4U, Inc.
Balance Sheet as of December 31, 2007 and 2008
(in millions of dollars)

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Assets | 2007 | $\mathbf{2 0 0 8}$ | (in millions of dollars) |  |  |


| Current assets: |  |  | Current liabilities : |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and marketable securities | \$ 25 | \$ 28 | Accrued wages and taxes | \$ 15 | \$ 17 |
| Accounts receivable | 65 | 75 | Accounts payable | 50 | \$56 |
| Inventory | 100 | 118 | Notes payable | 45 | 45 |
| Total | \$190 | \$221 | Total | \$110 | \$118 |
| Fixed assets: |  |  | Long-term debt: | \$190 | \$195 |
| Gross plant and equipment | \$300 | \$333 | Stockholders' equity: |  |  |
| Less: Depreciation | 40 | 54 | Preferred stock (5 million shares) | \$ 5 | \$ 5 |
| Net plant and equipment | \$260 | \$279 | Common stock and paid-in surplus | 40 | 40 |
| Other long-term |  |  | (20 million shares) |  |  |
| assets | 50 | 50 | Retained earnings | 155 | 192 |
| Total | \$310 | \$329 | Total | \$200 | \$237 |
| Total assets | \$500 | \$550 | Total liabilities and equity | $\underline{\$ 500}$ | $\underline{\$ 550}$ |

2-32 Free Cash Flow Wondy's Overhead Construction had free cash flow during 2008 of $\$ 12$ million. The change in gross fixed assets on Wondy's balance sheet during 2008 was $\$ 10$ million and the change in net operating working capital was $\$ 14$ million. Using this information, fill in the blanks on Wondy's income statement below.

$$
\begin{aligned}
& \text { IOC }=\Delta \text { Gross fixed assets }+\Delta \text { Net operating working capital } \\
\Rightarrow \quad & \text { IOC }=\$ 10 \mathrm{~m} .+\$ 14 \mathrm{~m} .=\$ 24 \mathrm{~m} .
\end{aligned}
$$

```
    FCF = Operating cash flow - Investment in operating capital
=> $12m. = $24m. - Investment in operating capital
=> Investment in operating capital = $24m. - $12m. = $12m.
    OCF = EBIT - Taxes + Depreciation
Using the numbers below: $24m. = $25.5m. - Taxes + $6.0
=> Taxes = $25.5m. + $6.0m. - $24m. = $7.5m.
```

| Wondy's Overhead Construction, Corp. <br> Income Statement for Year Ending December 31, 2008 (in millions of dollars) |  |  |
| :---: | :---: | :---: |
|  | 2008 |  |
| Net sales | \$ 107.1 | Step 1. (= \$31.5m. + \$75.6m.) |
| Less: Cost of goods sold | 75.6 |  |
| Gross profits | 31.5 |  |
| Less: Depreciation | 6.0 |  |
| Earnings before interest and taxes (EBIT) | 25.5 | Step 2. (= \$31.5m. - \$6.0m.) |
| Less: Interest | 2.5 | Step 5. (= \$22.5m. - \$20.0m.) |
| Earnings before taxes (EBT) | 23.0 | Step 4. (= \$15.5m. + \$7.5m.) |
| Less: Taxes (22.5\%) | 7.5 | Step 3. (from above) |
| Net income | \$15.5 |  |

## Research It!

## Reviewing Financial Statements

Go the web site of Wal-Mart Stores, Inc. at www.walmartstores.com and get the latest financial statements from the annual report using the following steps.

Go to Wal-Mart Stores, Inc.'s Web site at www.walmartstores.com. Click on Investors, then select Financial Information; next choose Annual Reports; finally, click on the most recent date. This will bring the file onto your computer that contains the relevant data. Locate the total assets, total equity, net sales, net income, dividends paid, cash flows from operating activities, and cash flows from investing activities for the last two years. How have these items changed over the last two years?

SOLUTION: The solution will vary with the year annual report is accessed. However, the annual report for each year summarizes the financial information necessary to evaluate key information used by firm managers, who make financial decisions, and by investors, who decide whether or not to invest in the firm.

## Integrated Mini Case: Working with Financial Statements

Listed below are partial financial statements for Garners' Platoon Mental Health Care, Inc. Fill in the blanks on the four financial statements.

| Garners' Platoon Mental Health Care, Inc. Balance Sheet as of December 31, 2007 and 2008 (in millions of dollars) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2008 |  | 2007 | 2008 |
| Assets |  |  | Liabilities \& Equity |  |  |
| Current assets: |  |  | Current liabilities : |  |  |
| Cash and marketable securities | \$ | \$ 421 | Accrued wages and taxes | \$ 242 | \$ 316 |
| Accounts receivable | 1,020 |  | Accounts payable | 791 | 867 |
| Inventory | 1,581 | 1,760 | Notes payable | 714 |  |
| Total | \$ | \$3,290 | Total | \$ 1,747 | \$2,055 |
| Fixed assets: |  |  | Long-term debt: | \$ | \$3,090 |
| Gross plant and equipment | \$4,743 | \$ | Stockholders' equity: |  |  |
| Less: Depreciation | 640 | 840 | Preferred stock (25 million shares) | \$ 60 | \$ 60 |
| Net plant and equipment | \$ | \$4,972 | Common stock and paid-in surplus | $\square$ | 637 |
| Other long-term assets | 790 |  | (200 million shares) |  |  |
| Total | \$4,893 | \$5,864 | Retained earnings | 2,440 | 3,312 |
|  |  |  | Total | \$3,137 | \$4,009 |
| Total assets | \$7,889 | \$ |  |  |  |
|  |  |  | Total liabilities and equity | \$7,889 | \$9,154 |

Garners' Platoon Mental Health Care, Inc.
Income Statement for Years Ending December 31, 2007 and 2008

|  | 2007 | 2008 |
| :---: | :---: | :---: |
| Net sales | \$ | \$4,980 |
| Less: Cost of goods sold | 2,135 |  |
| Gross profits | 2,213 | 2,609 |
| Less: Depreciation | 191 | 200 |
| Earnings before interest and taxes (EBIT) |  | 2,409 |
| Less: Interest | 285 |  |
| Earnings before taxes (EBT) | 1,737 | 2,094 |
| Less: Taxes |  |  |
| Net income | \$1,105 | \$1,327 |
| Less: Preferred stock dividends | \$ | \$ 60 |
| Net income available to common stockholders | \$1,045 | \$1,267 |
| Less: Common stock dividends | 395 | \$ 395 |
| Addition to retained earnings | \$ | \$ 872 |
| Per (common) share data: |  |  |
| Earnings per share (EPS) | \$ |  |
| Dividends per share (DPS) | \$ | \$ |
| Book value per share (BV) | \$ |  |


| Garners' Platoon Mental Health Care, Inc. <br> Statement of Cash Flows for Year Ending December 31, 2008 <br> (in millions of dollars) |
| :--- |
| A. Cash Flows from Operating Activities <br> Net income <br> Additions (sources of cash): <br> Depreciation <br> Increase accrued wages and taxes <br> Increase in accounts payable <br> Subtractions (uses of cash): <br> Increase in accounts receivable <br> Increase in inventory <br> Net cash flow from operating activities: <br> B. Cash Flows from Investing Activities <br> Subtractions: <br> Increase fixed assets <br> Increase in other long-term assets <br> Net cash flow from investing activities: <br> C. Cash Flows from Financing Activities <br> Additions: <br> Increase in notes payable <br> Increase in long-term debt <br> Increase in common and preferred stock <br> Subtractions: <br> Pay dividends <br> Net cash flow from financing activities: <br> D. Net Change in Cash and Marketable Securities <br> I |


| Garners' Platoon Mental Health Care, Inc. <br> Statement of Retained Earnings as of December 31, 2008 <br> (in millions of dollars) |  |
| :--- | :--- |
| Balance of Retained Earnings, December 31, 2007 <br> Plus: Net Income for 2008 <br> Less: Cash Dividents Paid <br> Preferred Stock <br> Common Stock <br> Total Cash Dividends Paid | $\$ 2,440$ |
| Balance of Retained Earnings, December 31, 2008 |  |

## SOLUTION:

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Garners' Platoon Mental Health Care, Inc. <br> Balance Sheet as of December 31, 2007 and 2008 <br> (in millions of dollars) |  |  |  |

Garners' Platoon Mental Health Care, Inc.
Statement of Cash Flows for Year Ending December 31, 2008
(in millions of dollars)

| A. Cash Flows from Operating Activities |  |
| :---: | :---: |
| Net income | \$1,327 |
| Additions (sources of cash): |  |
| Depreciation | 200 |
| Increase accrued wages and taxes | 74 |
| Increase in accounts payable | 76 |
| Subtractions (uses of cash): |  |
| Increase in accounts receivable | -89 |
| Increase in inventory | -179 |
| Net cash flow from operating activities: | \$1,409 |
| B. Cash Flows from Investing Activities |  |
| Subtractions: |  |
| Increase net fixed assets | -1,069 |
| Increase in other long-term assets | -102 |
| Net cash flow from investing activities: | \$-1,171 |
| C. Cash Flows from Financing Activities |  |
| Additions: |  |
| Increase in notes payable | \$ 158 |
| Increase in long-term debt | 85 |
| Increase in common and preferred stock | 0 |
| Subtractions: |  |
| Pay dividends | -(60+395) |
| Net cash flow from financing activities: | \$-212 |
| D. Net Change in Cash and Marketable Securities | -\$26 |


| Garners' Platoon Mental Health Care, Inc. <br> Statement of Retained Earnings as of December 31, 2008 <br> (in millions of dollars) |  |  |
| :--- | :--- | :---: |
| Balance of Retained Earnings, December 31, 2007 <br> Plus: Net Income for 2008 <br> Less: Cash Dividends Paid <br> Preferred Stock <br> Common Stock <br> Total Cash Dividends Paid | $\underline{\mathbf{2 0 0 8}}$ |  |
| Balance of Retained Earnings, December 31, 2008 |  |  |

